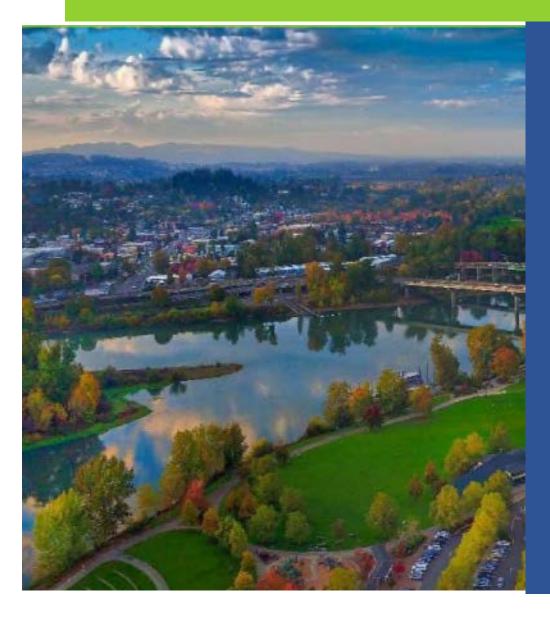
City of Salem, Oregon

Urban Renewal Agency of The City of Salem, Oregon

(A Component Unit of the City of Salem, Oregon)



For Fiscal Year Ended June 30, 2019

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON

(A Component Unit of the City of Salem, Oregon)

ANNUAL FINANCIAL REPORT

For the Fiscal Year Ended June 30, 2019

Prepared by the Finance Department

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON

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AUDITOR'S COMMENTS AND DISCLOSURES

It is the policy of the Urban Renewal Agency of the City of Salem (URA) to assure that no person shall be discriminated against on the grounds of race, religion, color, sex, marital status, familial status, national origin, age, mental or physical disability, sexual orientation, gender identity and source of income. The URA also fully complies with Title VI of the Civil Rights Act of 1964, and related statutes and regulations, in all programs and activities.

URBAN RENEWAL AREA OF THE CITY OF SALEM

AGENCY OFFICIALS

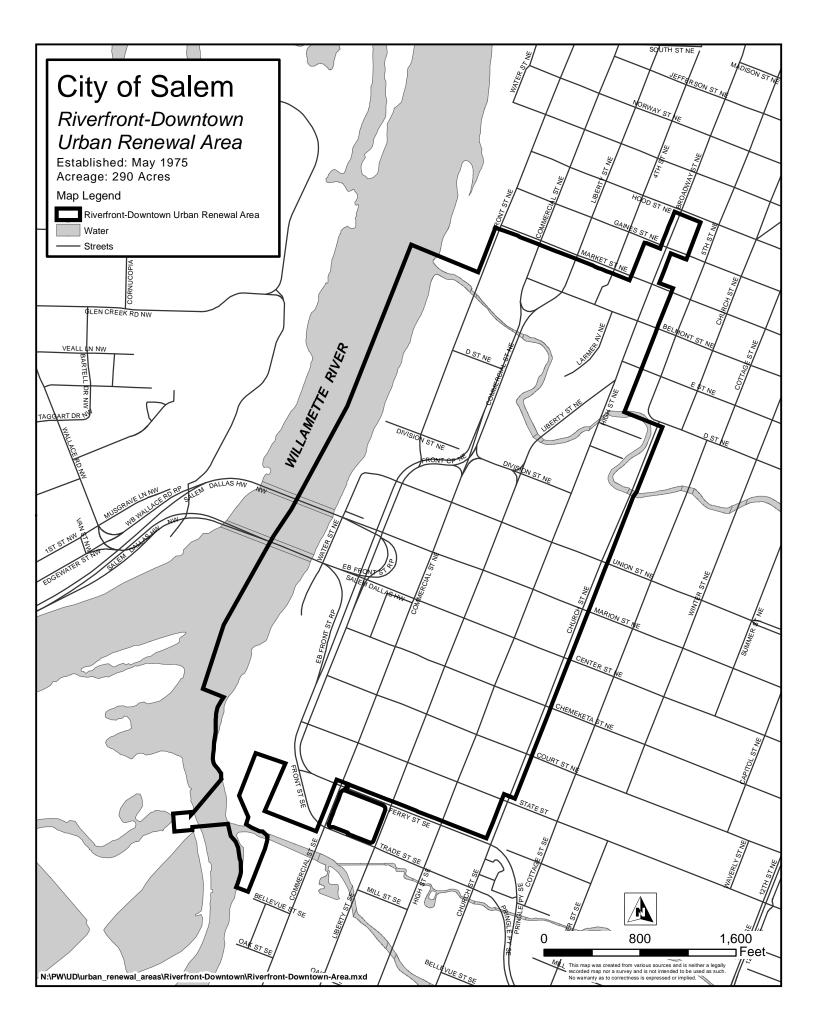
| Ward No. | Name | Term Expires <u>December 31,</u> |
|----------|---------------|--|
| Mayor | Chuck Bennett | 2020 |
| 1 | Cara Kaser | 2020 |
| 2 | Tom Andersen | 2022 |
| 3 | Brad Nanke | 2020 |
| 4 | Jackie Leung | 2022 |
| 5 | Matt Ausec | 2020 |
| 6 | Chris Hoy | 2022 |
| 7 | Sally Cook | 2020 |
| 8 | Jim Lewis | 2022 |

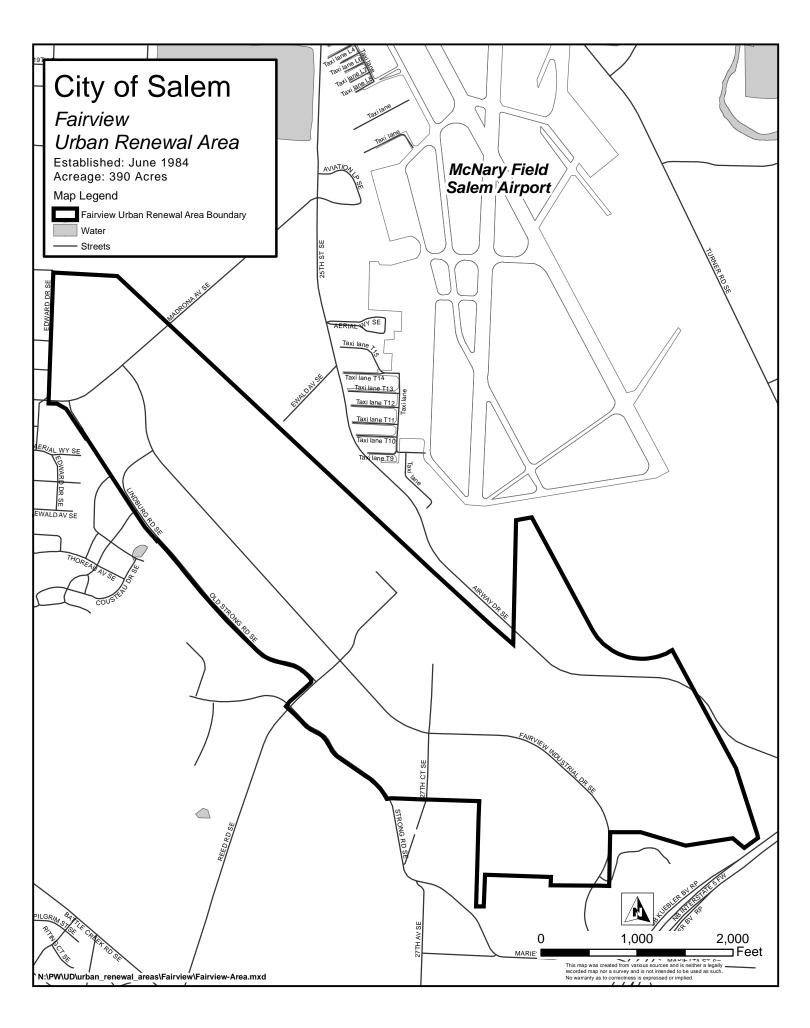
ADMINISTRATIVE STAFF

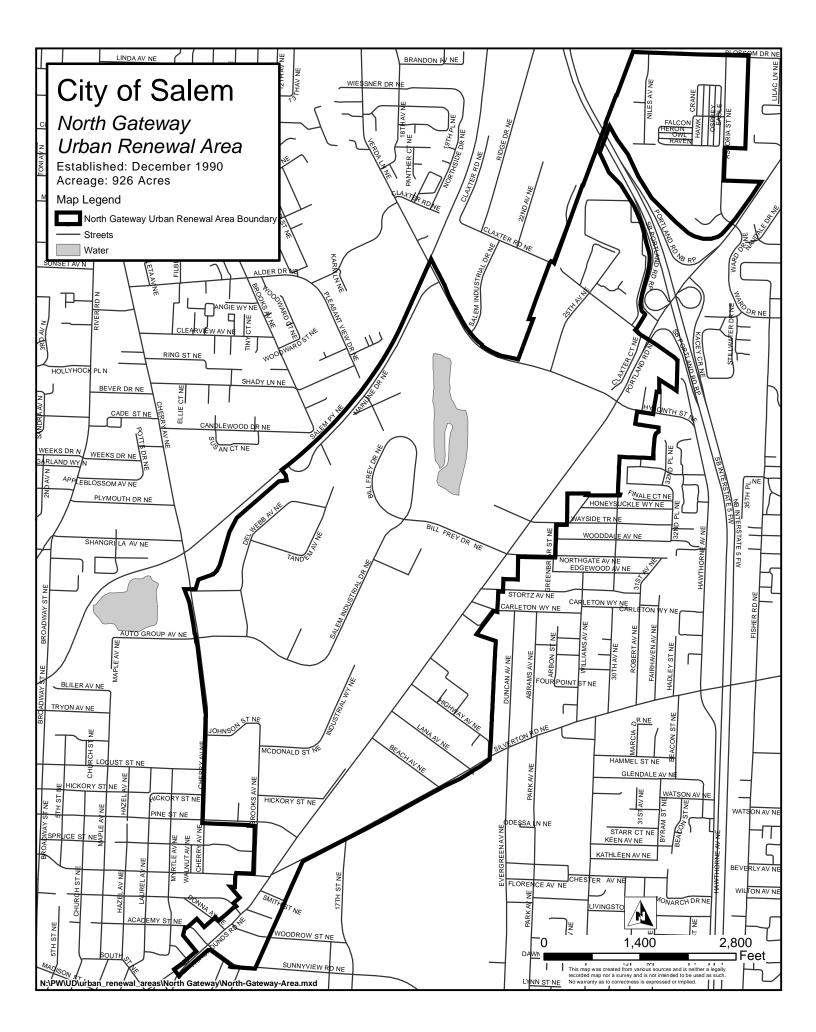
City Manager: Steve Powers
Chief Financial Officer: Robert Barron

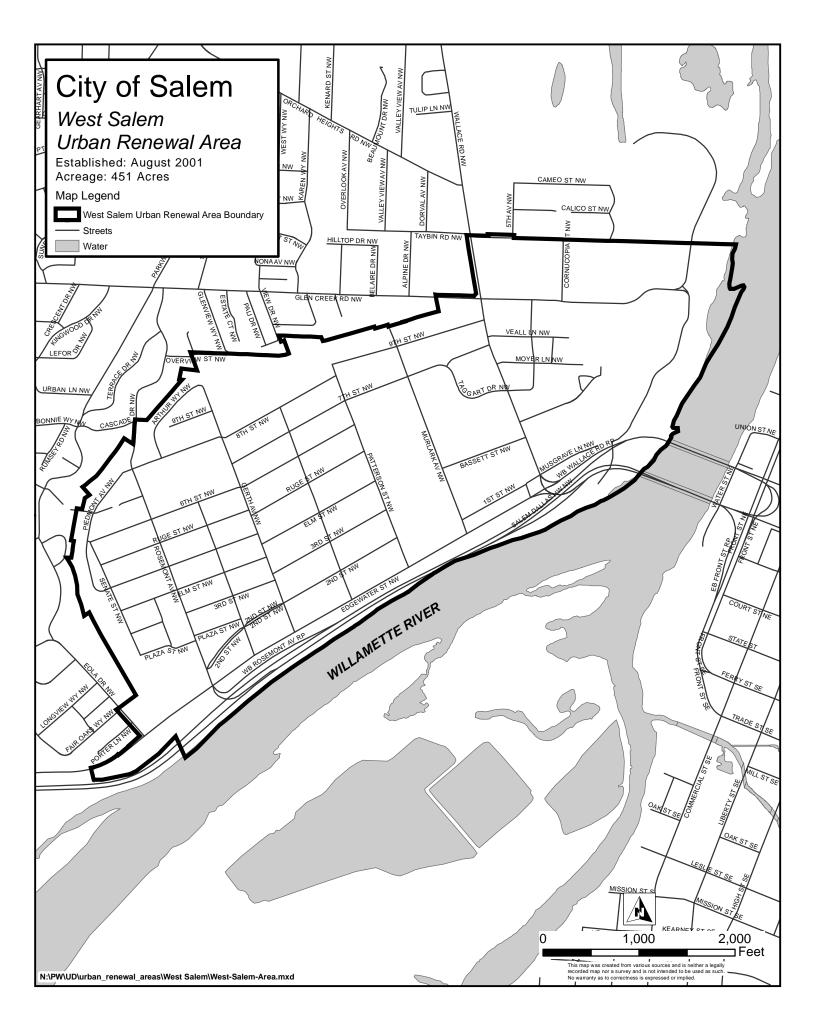
All correspondence for persons listed above may be sent to:

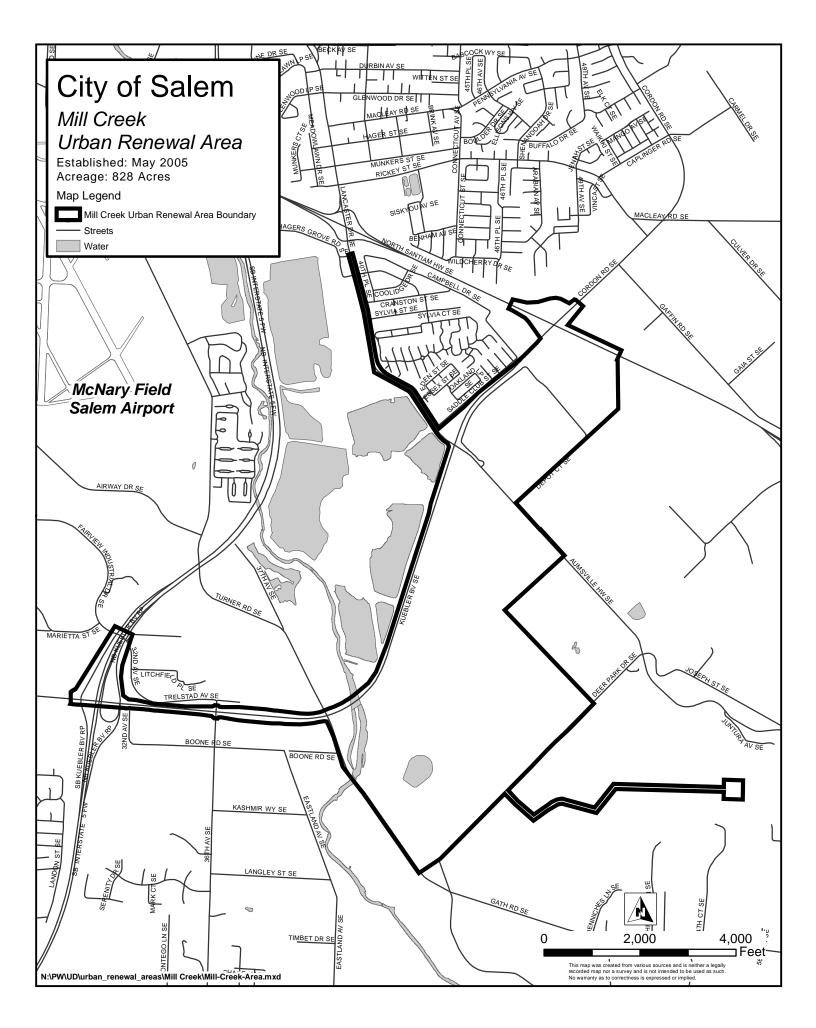
City of Salem 555 Liberty St SE, Room 220 Salem, OR 97301-3513

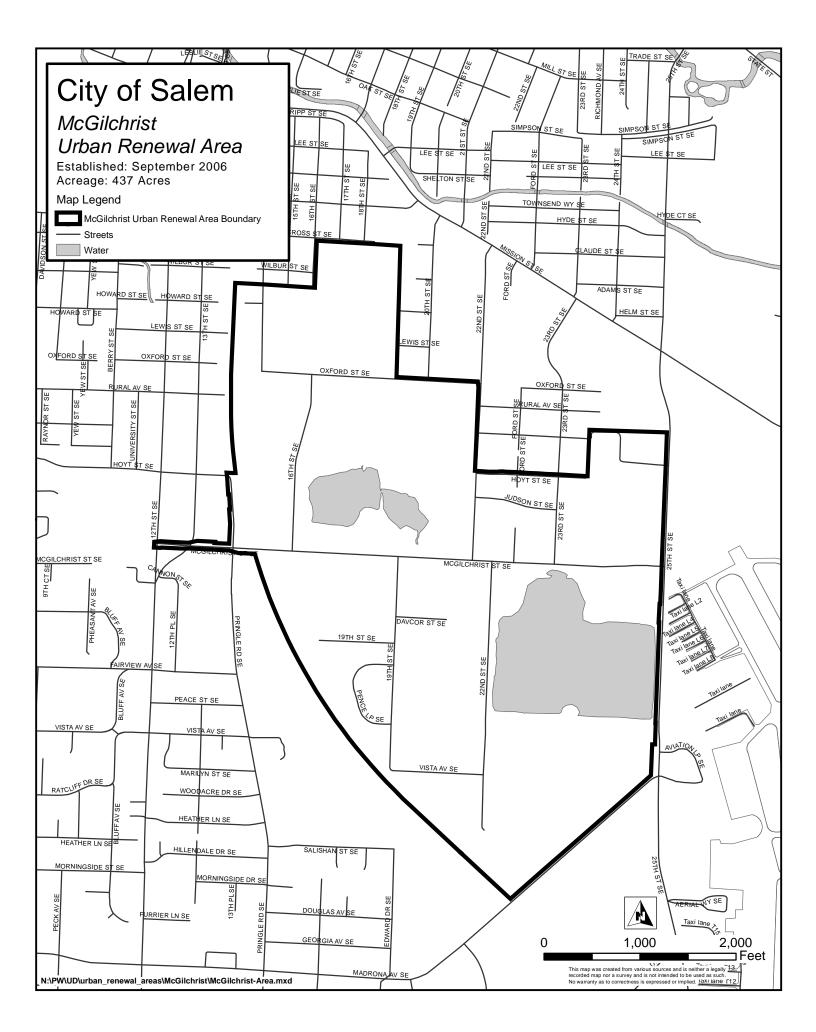


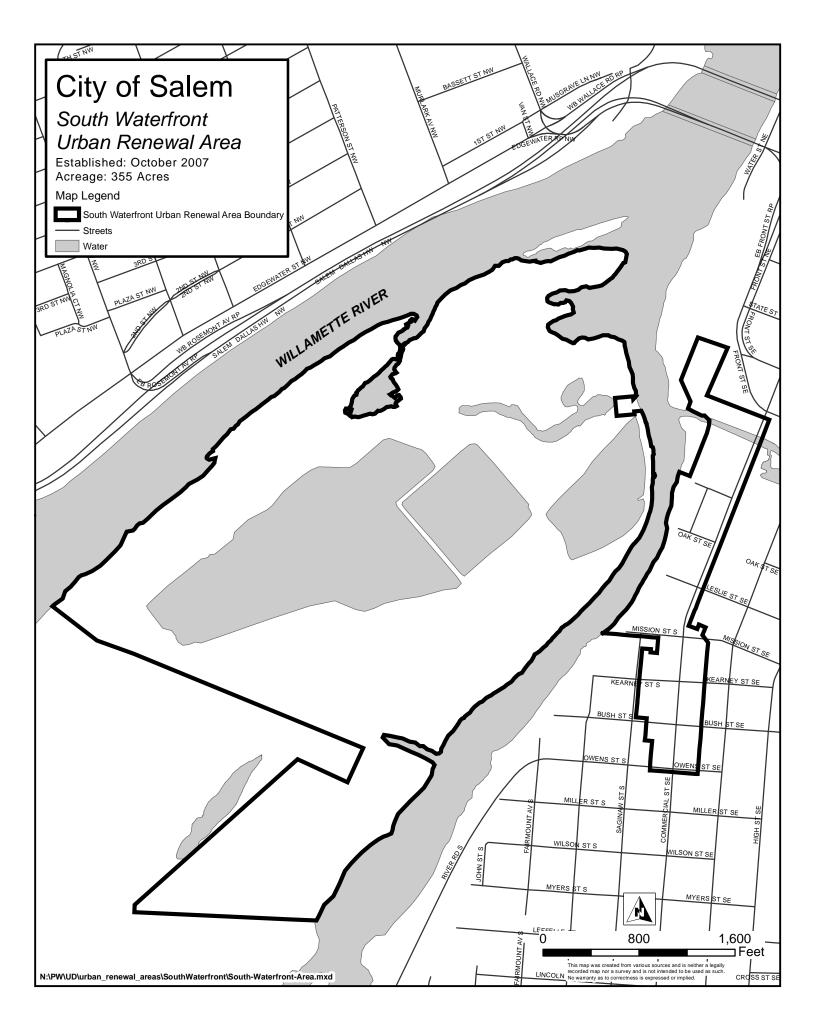














CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS 475 Cottage Street NE, Suite 200, Salem, Oregon 97301 (503) 581-7788

INDEPENDENT AUDITOR'S REPORT

Agency Officials Urban Renewal Agency of the City of Salem, Oregon 555 Liberty Street SE Salem, Oregon 97301

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities and each major fund of the Urban Renewal Agency of the City of Salem, Oregon (a component unit of the City of Salem, Oregon), as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the Agency's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Agency's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, and each major fund of the Agency, as of June 30, 2019, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis (MD&A) be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context.

We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary and Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Agency's basic financial statements. The agency officials, maps of urban renewal areas, supplementary information and other information, as listed in the table of contents, are presented for purposes of additional analysis and are not required parts of the basic financial statements.

The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The agency officials, maps of urban renewal areas, and other information section have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance them.

Report on Other Legal and Regulatory Requirements

In accordance with Minimum Standards for Audits of Oregon Municipal Corporations, we have issued our report dated December 19, 2019, on our consideration of the Agency's compliance with certain provisions of laws and regulations, including the provisions of Oregon Revised Statutes as specified in Oregon Administrative Rules. The purpose of that report is to describe the scope of our testing of compliance and results of that testing and not to provide an opinion on compliance.

GROVE, MUELLER & SWANK, P.C. CERTIFIED PUBLIC ACCOUNTANTS

Katherine R Wilson, A Shareholder

December 19, 2019

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MANAGEMENT'S DISCUSSION AND ANALYSIS

MANAGEMENT'S DISCUSSION AND ANALYSIS

Fiscal Year Ended June 30, 2019

This discussion and analysis of the Urban Renewal Agency of the City of Salem (Agency) financial performance provides an overview of the Agency's financial activities for the fiscal year ended June 30, 2019. Please read it in conjunction with the basic financial statements and the accompanying notes to the financial statements.

THE FINANCIAL STATEMENTS

The financial statements presented herein include all of the activities of the Agency using the integrated approach as prescribed by Governmental Accounting Standards Board (GASB) Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments. The government-wide financial statements present the financial picture of the Agency from the economic resources measurement focus and the accrual basis of accounting. These statements include all assets of the Agency as well as all liabilities, including long-term debt. Additionally, certain eliminations have occurred as prescribed by Statement No. 34 in regard to payables and receivables. The fund financial statements for governmental activities are prepared using the current financial resources measurement focus and the modified accrual basis of accounting. Reconciliation of the governmental fund financial statements to the government-wide financial statements is provided to explain the differences created by the integrated approach. Fund financial statements for the proprietary fund are reported in the same manner as the government-wide statements.

REPORTING ON THE AGENCY AS A WHOLE

The Statement of Net Position and Statement of Activities report financial information about the Agency as a whole and about its activities. These statements include *all* assets and deferred outflows of the Agency, as well as all liabilities and deferred inflows (including long-term debt) using the *accrual basis of accounting*, which is similar to the accounting used by most private-sector companies. All of the current year's revenues earned and expenses incurred are recorded regardless of when cash is received or paid.

These two statements report the Agency's *net position* and the change in net position. Net position is the residual of assets plus deferred outflows less liabilities and deferred inflows, and is one way to measure the Agency's financial health, or *financial position*. Over time, *increases or decreases* in the Agency's net position is one indicator of whether its financial health is improving or deteriorating. Other factors to consider are changes in the Agency's property tax base as well as the assessed values in the urban renewal areas. In these statements, all Agency activities are categorized as either governmental or business-type.

Governmental activities – Most of the Agency's activities are reported in this category, which includes capital projects and applicable debt service associated with the seven urban renewal project areas, and a reserve fund for the Salem Convention Center (Convention Center).

Business-type activities – The Convention Center's activities are reported in this category. The Convention Center charges fees to customers to cover the cost of services provided.

REPORTING ON THE AGENCY'S MOST SIGNIFICANT FUNDS

Fund Financial Statements

A fund is a grouping of related accounts that are used to maintain control over resources that have been segregated for specific activities or objectives. The Agency uses fund accounting to ensure and demonstrate compliance with finance related legal requirements.

Governmental funds – The Agency's construction and debt service activities and Convention Center gain/loss reserve are reported in governmental funds. These funds focus on how money flows into and out of funds and the balances left at year-end that are available for spending. These funds are reported using an accounting method called modified accrual, which measures cash and all other financial assets that can readily be converted to cash. The governmental fund statements provide a detailed short-term view of the Agency's operations. Governmental fund information helps determine whether there are more or fewer financial resources that can be spent in the near future to finance the Agency's programs. The reconciliation of differences between the governmental fund financial statements and the government-wide financial statements are explained in a section following the governmental fund statements.

Proprietary fund – The Convention Center charges customers for services provided, whether to outside customers or to other units of the City of Salem (City). This activity is reported in a proprietary fund. The proprietary fund is reported using the *accrual basis* of accounting which focuses on the *changes in economic resources*. This is the method used in the Statement of Net Position and the Statement of Revenues, Expenses, and Changes in Net Position.

FINANCIAL ACTIVITIES OF THE AGENCY AS A WHOLE

Government-wide Financial Statements

Statement of Net Position

The table on the following page reflects the condensed Statement of Net Position compared to the prior year.

Statement of Net Position as of June 30, 2019 (in millions)

| | | nmental /ities | | ss-Type ⁄ities | Total Primary Government | | |
|-------------------------------------|---------|-------------------|---------|-------------------|--------------------------|---------|--|
| | 2018 | 2019 | 2018 | 2019 | 2018 | 2019 | |
| Assets: | | | | | | | |
| Cash and investments | \$ 49.2 | \$ 50.4 | \$ 0.9 | \$ 1.2 | \$ 50.1 | \$ 51.6 | |
| Other assets | 4.1 | 4.9 | 0.4 | 0.4 | 4.5 | 5.3 | |
| Capital assets | 8.2 | 15.5 | 24.2 | 23.5 | 32.4 | 39.0 | |
| Total assets | 61.5 | 70.8 | 25.5 | 25.1 | 87.0 | 95.9 | |
| Liabilities: | | | | | | | |
| Other liabilities | 1.9 | 1.4 | 0.5 | 1.4 | 2.4 | 2.8 | |
| Long-term liabilities | 9.7 | 10.1 | - | - | 9.7 | 10.1 | |
| Total liabilities | 11.6 | 11.5 | 0.5 | 1.4 | 12.1 | 12.9 | |
| Net position: | | | | | | | |
| Net investment in capital assets | (1.0) | 5.9 | 24.2 | 23.5 | 23.2 | 29.4 | |
| Restricted | | | | | | | |
| Tax allocation debt | 7.7 | 5.0 | - | - | 7.7 | 5.0 | |
| Tax allocation improvements | 38.3 | 42.2 | - | - | 38.3 | 42.2 | |
| Convention Center gain/loss reserve | 4.9 | 6.2 | - | - | 4.9 | 6.2 | |
| Unrestricted | - | - | 8.0 | 0.2 | 8.0 | 0.2 | |
| Total net position | \$ 49.9 | \$ 59.3 | \$ 25.0 | \$ 23.7 | \$ 74.9 | \$ 83.0 | |

For more detailed information, see the Statement of Net Position (page 23).

Governmental Activities

The Agency's net position from governmental activities increased 18.8%, from \$49.9 million to \$59.3 million. This increase is the change in net position in the Statement of Activities, and is composed of the following:

- Capital assets increased \$7.3 million. This is composed of a large increase in Work in process capital assets. It is a large number of projects that were not complete at the end of the fiscal year.
- Cash and investments increased by \$1.2 million. This is property tax funds collected but not yet spent on projects by the end of the year.
- Other assets increased by \$0.8 million due to an increased funds due to the City that was accrued for the future transfer from the Salem Convention Center.

Business-type Activities

Net position from business-type activities decreased 5.2%, from \$25.0 million, to \$23.7 million. The change was primarily due to the decrease of net capital assets by \$0.7 million which was caused by normal year to year depreciation on existing assets. There was an increase in other liabilities by \$0.9 million, caused by the accrual of amounts due to the City for the transfer of 2018-19 operating net income.

Statement of Activities and Changes in Net Position

The following table reflects the condensed Statement of Activities compared to prior year.

Statement of Activities for the fiscal year ended June 30, 2019 (in millions)

| | Governmental Activities | | | Business-Type Activities | | | | Total Primary Government | | | | |
|--------------------------------------|-------------------------|------|------|-----------------------------|------|-------|------|-----------------------------|------|-------|------|-------|
| | 2018 | | 2019 | | 2018 | | 2019 | | 2018 | | 2019 | |
| Revenues | | | | | | | | | | | | |
| Charge for services | \$ | 0.6 | \$ | 0.9 | \$ | 4.7 | \$ | 5.2 | \$ | 5.3 | \$ | 6.1 |
| Taxes | | 13.0 | | 14.4 | | - | | - | | 13.0 | | 14.4 |
| Interest | | 0.7 | | 1.1 | | - | | - | | 0.7 | | 1.1 |
| Other | | - | | 0.5 | | - | | - | | - | | 0.5 |
| Total revenues | | 14.3 | | 16.9 | | 4.7 | | 5.2 | | 19.0 | | 22.1 |
| Program expenses | | 7.9 | _ | 7.3 | | 4.6 | | 5.0 | | 12.5 | | 12.3 |
| Increase (decrease) in net position | | | | | | | | | | | | |
| before special items and transfers | | 6.4 | | 9.6 | | 0.1 | | 0.2 | | 6.5 | | 9.8 |
| Transfers to/from primary government | t | | | (0.2) | | (0.7) | | (1.5) | | (0.7) | _ | (1.7) |
| Increase (decrease) in net position | | 6.4 | | 9.4 | | (0.6) | | (1.3) | | 5.8 | | 8.1 |
| Beginning net position | | 43.5 | _ | 49.9 | | 25.6 | | 25.0 | | 69.1 | | 74.9 |
| Ending net position | \$ | 49.9 | \$ | 59.3 | \$ | 25.0 | \$ | 23.7 | \$ | 74.9 | \$ | 83.0 |

For more detailed information, see the Statement of Activities (page 24).

Governmental Activities

The Agency's change in net position from governmental activities increased from \$6.4 million last year to \$9.4 million this year. This increased change was due primarily to an increase in property taxes of \$1.4 million, increase of \$0.5 million in other revenue for sale of land, and a decrease in program expenses of \$0.6 million due to lower non-capital spending. The increase in investment interest of \$0.4 million was due to higher investment yields.

Business-type Activities

The Agency's change in net position from business-type activities decreased from a negative \$0.6 million to a negative \$1.3 million. The decrease was caused by a transfer of 2017/18 net operating income and an accrual of transfer for 2018-19 net operating income from \$0.7 million in 2018 to \$1.5 million in 2019. Program expenses increased by \$0.4 million due to increased business at the Convention Center.

Fund Financial Statements

The following table presents ending fund balances of governmental funds compared to the prior year.

Governmental Activities - Program Expenses as of June 30, 2019 (in millions)

| | | FY 2 | 018-19 | Compared to FY 2017-18 | | | | |
|----------------------------|----|-------|------------|------------------------|-------|---------|--|--|
| | | | Percent of | Increase / (Decrease) | | | | |
| Program | Α | mount | Total | Α | mount | Percent | | |
| Urban Renewal | \$ | 7.9 | 95.2% | \$ | 0.4 | 5.3% | | |
| Interest on long-term debt | | 0.4 | 4.8% | | - | 0.0% | | |
| Total expenses | \$ | 8.3 | 100.0% | \$ | 0.4 | | | |

At June 30, 2019, the Agency's governmental funds reported combined fund balances of \$51.2 million, an increase of \$3.0 million over the prior year.

Tax Allocation Debt Fund

This fund is a debt service fund that accounts for the accumulation of resources for the payment of urban renewal long-term liabilities. The principal source of revenue is property taxes.

At June 30, 2019, the Tax Allocation Debt fund decreased by \$2.2 million. The decrease was due to repayments on short-term loans and long-term debt of \$16.5 million and \$0.7 million respectively, offset by property tax collections and interest of \$15.0 million.

The June 30, 2019 fund balance of \$5.5 million is restricted for future debt service.

Tax Allocation Improvements Fund

This fund is a capital projects fund that accounts for construction improvement projects within the urban renewal areas. Financing is provided by debt issuance and interest income. Primary expenditures are for capital projects, grants, studies, and loans to private parties for capital asset improvements within urban renewal areas.

Tax Allocation Improvements fund increased \$3.9 million. This is due to \$16.5 million of short-term loan proceeds, a loan draw from Business Oregon of \$0.9 million, \$1.5 million in interest and program revenue, and \$0.5 million received for the sale of a portion of the land for the Fisher Road extension offset by project spending of \$15.6 million. Increased project spending of \$5.6 million overall was mostly in the North Gateway urban renewal area for streetscape improvements and Portland Road projects, and the Riverfront and North Gateway Toolbox Grant Programs.

The June 30, 2019 fund balance of \$39.5 million is restricted for urban renewal projects.

Salem Convention Center Gain/Loss Reserve Fund

This fund is a capital projects fund established to support the capital needs of the Convention Center.

Salem Convention Center Gain/Loss Reserve fund had a \$1.3 million increase for the year. Convention Center net operating income of \$1.5 million was transferred in for fiscal years 2017-18 and 2018-19. Capital improvements expenditure was 0.2 million. The Convention Center uses these funds for capital improvements throughout the year. Future fiscal years plan for a Convention Center kitchen remodel.

The June 30, 2019 fund balance of \$6.2 million is restricted for future Convention Center capital needs.

Salem Convention Center Fund

This fund is a proprietary fund that accounts for the operation and maintenance of the Convention Center. Financing is provided mainly from user fees.

Net position decreased \$1.3 million, this was caused by a \$1.5 million transfer of prior year and current year earnings to the gain/loss reserve fund, and a \$0.2 million operating income after depreciation for the year.

Budgetary Highlights

For the year ended June 30, 2019, there were no budgetary changes made for the Salem Convention Center for fiscal year 2018-19.

Capital Assets

As of June 30, 2019, the Agency had \$39.0 million in capital assets. This represents a net increase of \$6.6 million from the 2017-18 fiscal year. The change is primarily increased construction in progress in governmental activities by \$7.3 million. In business type activities, the change is mainly depreciation of the Convention Center building. Summary balances are shown in the following table.

Capital Assets as of June 30, 2019 (Net of Depreciation) (in millions)

| | | nmental vities | | | Business-Type Activities | | | Total Primary Government | | | |
|-------------------------|-----------|-------------------|------|----|-----------------------------|----|------|--------------------------|------|----|------|
| | 2018 | | 2019 | | 2018 | | 2019 | | 2018 | | 2019 |
| Land | \$ 2.0 | \$ | 2.0 | \$ | 1.6 | \$ | 1.6 | \$ | 3.6 | \$ | 3.6 |
| Buildings | - | | - | | 22.0 | | 21.4 | | 22.0 | | 21.4 |
| Improvements | - | | - | | 0.1 | | 0.1 | | 0.1 | | 0.1 |
| Equipment and machinery | - | | - | | 0.4 | | 0.3 | | 0.4 | | 0.3 |
| Public Art | - | | - | | 0.1 | | 0.1 | | 0.1 | | 0.1 |
| Work in progress | 6.2 | | 13.5 | | - | _ | - | _ | 6.2 | | 13.5 |
| Total | \$ 8.2 | \$ | 15.5 | \$ | 24.2 | \$ | 23.5 | \$ | 32.4 | \$ | 39.0 |

The Agency's change in capital assets is reflected in the following table:

Change in Capital Assets for the fiscal year ended June 30, 2019 (in millions)

| | Governmental Business-Type | | | | | | | |
|-----------------------------|----------------------------|----------|----|----------|----|-------|--|--|
| | Ac | tivities | Ac | tivities | | Total | | |
| Beginning balance | \$ | 8.2 | \$ | 24.2 | \$ | 32.4 | | |
| Additions | | 7.3 | | 0.1 | | 7.4 | | |
| Retirement and depreciation | | 0.0 | | (8.0) | | (0.8) | | |
| Ending balance | \$ | 15.5 | \$ | 23.5 | \$ | 39.0 | | |

For more detailed information, see page 41 of the notes to the financial statements.

Debt Outstanding

As of June 30, 2019, the Agency had \$10.1 million in long-term debt outstanding, compared to \$9.7 million last year. The increase of \$0.4 million was due to a draw on Business Oregon loan L65001-C of \$0.9 million. There was a paydown of L065001-A and additional forgiveness on L065001-B for a total of \$0.5 million. There were no additions to bonded debt for 2018-19 fiscal year.

Outstanding Debt as of June 30, 2019 (in millions)

| | Totals | | | | | | | | | |
|---------------|--------|------|----|------|--|--|--|--|--|--|
| | | 2018 | | 2019 | | | | | | |
| Governmental: | | | | | | | | | | |
| Bonds | \$ | 1.7 | \$ | 1.5 | | | | | | |
| Notes | | 8.0 | _ | 8.6 | | | | | | |
| Total | \$ | 9.7 | \$ | 10.1 | | | | | | |

For more detailed information, see page 42-43 of the notes to the financial statements.

ECONOMIC FACTORS

The Agency is an important partner in economic development within the City of Salem, providing infrastructure improvements and loan programs to support growth and quality of service to those within the Agency's boundaries. As assessed property values within the boundaries of the Agency increase, so do the property taxes derived from the corresponding tax increment. That tax increment is then used to pay debt service on bonds issued to fund projects and improvements.

In fiscal year 2018-19, urban renewal taxes were collected through two methods. Under the tax increment or "division of taxes" method, the amount of tax collected is based on the increase in Assessed Value (AV) of property located in an urban renewal area over the "frozen base" value established at the time the district was formed. The tax collected from within a district may only be spent on urban renewal activity within that district. Certain urban renewal areas collect additional taxes through a citywide special levy, which is

identified as such on tax bills. These taxes also must be spent only on urban renewal activity in the district for which the taxes are collected. The division of taxes rate and the special levy rate by urban renewal area are shown in the following table.

| <u>Urban Renewal Area</u> | Division of Taxes Rate/\$1,000 AV | Special Levy <u>Rate/\$1,000 AV</u> |
|---------------------------|--------------------------------------|--|
| Riverfront/Downtown | \$ 0.1199 | \$ 0.2438 |
| North Gateway | 0.1107 | none |
| West Salem | 0.0374 | none |
| Mill Creek | 0.0304 | none |
| McGilchrist | 0.0241 | none |
| South Waterfront | 0.0088 | none |

FINANCIAL CONTACT

The Agency's financial statements are designed to present users (citizens, taxpayers, customers, investors, and creditors) with an overview of the Agency's finances, and to demonstrate the Agency's accountability. If you have questions about the report or need additional financial information, please contact the City's Finance Division at 555 Liberty Street SE, Salem, Oregon 97301.

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Basic Financial Statements

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Statement of Net Position

June 30, 2019

| | (| Governmental Activities | | Business-type Activities | | Total |
|---|-----------|----------------------------|-----------|-----------------------------|-----------|------------|
| Assets | | | | | | |
| Current assets | | | | | | |
| Cash and investments | \$ | 50,444,884 | \$ | 1,174,841 | \$ | 51,619,725 |
| Accounts receivable, net | | 825,574 | | 391,783 | | 1,217,357 |
| Internal balances | | 887,317 | | (887,317) | | - |
| Inventories and prepayments | | <u> </u> | | 68,676 | . <u></u> | 68,676 |
| Total current assets | | 52,157,775 | | 747,983 | | 52,905,758 |
| Noncurrent assets | | | | | | |
| Notes receivable | | 3,229,279 | | - | | 3,229,279 |
| Capital assets: | | , , | | | | |
| Land and construction in progress | | 15,457,899 | | 1,658,914 | | 17,116,813 |
| Other capital assets, net | | | | 21,830,449 | | 21,830,449 |
| Total noncurrent assets | | 18,687,178 | | 23,489,363 | | 42,176,541 |
| | | | | | | |
| Total assets | | 70,844,953 | | 24,237,346 | | 95,082,299 |
| Liabilities | | | | | | |
| Current liabilities | | | | | | |
| Accounts payable and accrued liabilities | | 1,476,160 | | 515,496 | | 1,991,656 |
| Long-term debt - due within one year | | 747,441 | | - | | 747,441 |
| - | | 0.000.004 | | 545 400 | | 0.700.007 |
| Total current liabilities | | 2,223,601 | | 515,496 | | 2,739,097 |
| Non-current liabilities | | | | | | |
| Long-term debt | | 9,354,482 | | <u> </u> | | 9,354,482 |
| Total liabilities | | 11,578,083 | | 515,496 | | 12,093,579 |
| Net position | | | | | | |
| Net investment in capital assets Restricted | | 5,902,873 | | 23,489,363 | | 29,392,236 |
| Tax allocation debt | | 4,954,559 | | _ | | 4,954,559 |
| Tax allocation improvements | | 42,189,430 | | _ | | 42,189,430 |
| Convention Center gain/loss reserve | | 6,220,008 | | _ | | 6,220,008 |
| Unrestricted | | -, 2, | | 232,487 | | 232,487 |
| Total net position | <u>\$</u> | 59,266,870 | <u>\$</u> | 23,721,850 | <u>\$</u> | 82,988,720 |

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Statement of Activities

For the fiscal year ended June 30, 2019

| | | Program | Net (Expense) Revenue and Changes in Net Position | | | | | | |
|-------------------------------|-----------------|-------------------------|---|-------------------------|----|-----------------------------|----|-------------|--|
| | | | | Primary Government | | | | | |
| Functions/programs | Expenses | Charges for Services | (| Governmental Activities | | Business-type Activities | | Total | |
| Primary government | | | | | | | | | |
| Governmental activities | | | | | | | | | |
| Urban renewal | \$ 6,952,357 | \$ 901,503 | \$ | (6,050,854) | \$ | - | \$ | (6,050,854) | |
| Interest on long-term debt | 412,740 | <u> </u> | | (412,740) | | | | (412,740) | |
| Total governmental activities | 7,365,097 | 901,503 | | (6,463,594) | | | _ | (6,463,594) | |
| Business - type activities | | | | | | | | | |
| Salem Convention Center | 4,987,614 | 5,212,461 | _ | | | 224,847 | | 224,847 | |
| Total primary government | \$ 12,352,711 | \$ 6,113,964 | | (6,463,594) | | 224,847 | | (6,238,747) | |
| General revenues | | | | | | | | | |
| Property taxes | | | | 14,385,826 | | _ | | 14,385,826 | |
| Investment earnings | | | | 1,130,723 | | - | | 1,130,723 | |
| Gain on sale of assets | | | | 509,038 | | - | | 509,038 | |
| Transfers to/from primary go | overnment | | | (157,749) | | (1,500,000) | | (1,657,749) | |
| Total general revenue | s and transfers | | | 15,867,838 | | (1,500,000) | | 14,367,838 | |
| Change in net position | า | | | 9,404,244 | | (1,275,153) | | 8,129,091 | |
| Net position - beginning of y | ear | | | 49,862,626 | | 24,997,003 | | 74,859,629 | |
| Net position - end of year | | | \$ | 59,266,870 | \$ | 23,721,850 | \$ | 82,988,720 | |

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Balance Sheet - Governmental Funds

June 30, 2019

| | Debt Service Capital Projects | | | ects | | | | |
|--|-------------------------------|--------------------------------|-----------|------------------------------------|-----------|--|----|---|
| | | Tax Allocation Debt | ı | Tax Allocation mprovements | Sale | em Convention nter Gain/Loss Reserve | | Totals |
| Assets | _ | 2001 | | | | 11000110 | | - Totalo |
| Cash and investments Accounts receivable, net Notes receivable Due from other funds | \$ | 5,343,111 539,048 - - | \$ | 39,769,082 286,526 3,229,279 | \$ | 5,332,691 - - 887,317 | \$ | 50,444,884 825,574 3,229,279 887,317 |
| Total assets | \$ | 5,882,159 | \$ | 43,284,887 | \$ | 6,220,008 | \$ | 55,387,054 |
| Liabilities, deferred inflows of resources, and fund balances | | | | | | | | |
| Liabilities | | | | | | | | |
| Accounts payable and accrued liabilities | \$ | - | <u>\$</u> | 548,560 | <u>\$</u> | - | \$ | 548,560 |
| Deferred inflows of resources Unavailable revenue | | 396,897 | | 3,236,253 | | | | 3,633,150 |
| Fund balances | | | | | | | | |
| Restricted for: Debt Service | | 5,485,262 | | - | | - | | 5,485,262 |
| Capital Projects | | - | | 39,500,074 | | 6,220,008 | | 45,720,082 |
| Total fund balances | | 5,485,262 | | 39,500,074 | | 6,220,008 | | 51,205,344 |
| Total liabilities, deferred inflows of resources, and fund balances | \$ | 5,882,159 | \$ | 43,284,887 | \$ | 6,220,008 | | |
| Amounts reported for governmental activi of net position are different because: | ties | in the statemer | nt | | | | | |
| Capital assets used in governmental ac financial resources and, therefore, are funds (net of accumulated depreciatio | not | | | | | | | 15,457,899 |
| Other long-term assets are not available period expenditures and, therefore, are Notes receivable - earned but unavaila Property taxes - earned but unavaila | e de ailabl | ferred in the fu | | | | | | 3,236,253 396,897 |
| Accrued interest on long-term debt | | | | | | | | (927,600) |
| Long-term liabilities, including bonds pa and payable in the current period and | • | | | | | | | , , |
| not reported in the funds | | | | | | | | (10,101,923) |
| Total net position | | | | | | | \$ | 59,266,870 |

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Statement of Revenues, Expenditures, and Changes in Fund Balances Governmental Funds

For the fiscal year ended June 30, 2019

| | Debt Service Capital Projects | | | | | | | |
|--|-------------------------------|---------------------------|----|----------------------------|----|--|----|--------------|
| | | Tax Allocation Debt | In | Tax Allocation nprovements | | em Convention nter Gain/Loss Reserve | | Totals |
| Revenues | | | | | | | | _ |
| Property taxes | \$ | 14,692,542 | \$ | _ | \$ | _ | \$ | 14,692,542 |
| Fees, licenses, and permits | Ψ | - 11,002,012 | Ψ | 728 | Ψ | _ | Ψ | 728 |
| Interest on investments | | 359,221 | | 659,404 | | 112,098 | | 1,130,723 |
| Grants | | - | | 61,639 | | - | | 61,639 |
| Intergovernmental | | _ | | 526,923 | | _ | | 526,923 |
| Loan payments received | | _ | | 214,776 | | _ | | 214,776 |
| Rents | _ | | _ | 56,217 | _ | | _ | 56,217 |
| Total revenues | | 15,051,763 | | 1,519,687 | | 112,098 | | 16,683,548 |
| Expenditures | | | | | | | | |
| Materials and services | | - | | 15,637,140 | | 264,462 | | 15,901,602 |
| Debt service | | | | | | | | |
| Principal retirement | | 470,994 | | - | | - | | 470,994 |
| Interest and fiscal charges | _ | 252,347 | | | | | | 252,347 |
| Total expenditures | | 723,341 | | 15,637,140 | | 264,462 | | 16,624,943 |
| Revenues over (under) expenditures | | 14,328,422 | | (14,117,453) | | (152,364) | | 58,605 |
| Other financing sources (uses) | | | | | | | | |
| Transfers in | | - | | 16,550,000 | | 1,500,000 | | 18,050,000 |
| Sale of capital assets | | - | | 509,038 | | - | | 509,038 |
| Issuance of long-term capital related debt | | - | | 905,808 | | - | | 905,808 |
| Transfers out | | (16,550,000) | | | | | | (16,550,000) |
| Total other financing sources (uses) | | (16,550,000) | | 17,964,846 | | 1,500,000 | | 2,914,846 |
| Net change in fund balance | | (2,221,578) | | 3,847,393 | | 1,347,636 | | 2,973,451 |
| Fund balances, beginning of year | | 7,706,840 | | 35,652,681 | | 4,872,372 | | 48,231,893 |
| Fund balances, end of year | \$ | 5,485,262 | \$ | 39,500,074 | \$ | 6,220,008 | \$ | 51,205,344 |

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON

(A Component Unit of the City of Salem, Oregon)

Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities

For the fiscal year ended June 30, 2019

| Net change in fund balances - total governmental funds | \$ 2,973,451 |
|---|-----------------|
| Amounts reported for governmental activities in the Statement of Activities are different because: | |
| Capital assets used in governmental activities are not current financial resources and therefore are not reported in the funds. This represents the increase/decrease in expenses that reflects the change in capital assets, change in construction in progress, and capitalized capital outlay. | |
| Capital outlay transfer | 7,242,685 |
| Revenues in the government-wide Statement of Activities that do not provide current financial resources are not reported as revenues in the funds. | |
| Change in deferred inflows for general revenue | (306,716) |
| Change in deferred inflows for program revenue | 41,221 |
| Debt issuance provides current financial resources and debt service payments use current financial resources in governmental funds. Neither transaction affects the | |
| government-wide net position since long-term debt is reported as a liability. Issuance of refunding debt | (905,808) |
| Principal payments on long-term debt | 470,994 |
| Debt forgiven for capital construction at Mill Creek URA | 48,810 |
| Accrued interest expense on long-term debt is reported in the government-wide Statement of Activities, but does not require the use of current financial resources | |
| and is not reported as an expenditure in governmental funds. | (160,393) |
| Change in net position | \$ 9,404,244 |

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Proprietary Fund Statement of Net Position

June 30, 2019

| | Salem Convention Center |
|--|-------------------------------|
| Assets | |
| Cash and investments | \$ 1,174,841 |
| Accounts receivable, net | 391,783 |
| Inventories and prepayments | 68,676 |
| Total current assets | 1,635,300 |
| Noncurrent assets Capital assets: | |
| Land and construction in progress | 1,658,914 |
| Other capital assets, net | 21,830,449 |
| Total noncurrent assets | 23,489,363 |
| Total assets | 25,124,663 |
| Liabilities | |
| Accounts payable and accrued liabilities | 515,496 |
| Due to other funds | 887,317 |
| Total liabilities | 1,402,813 |
| Net Position | |
| Net investment in capital assets | 23,489,363 |
| Unrestricted | 232,487 |
| OTH OURISION | 202, 401 |
| Total net position | \$ 23,721,850 |

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Proprietary Fund

Statement of Revenues, Expenses, and Changes in Net Position For the fiscal year ended June 30, 2019

| | Salem Convention Center |
|----------------------------------|-------------------------------|
| Operating revenues | |
| Sales | \$ 3,416,553 |
| Rents | 1,789,370 |
| Other | 6,538 |
| Total operating revenues | 5,212,461 |
| Operating expenses | |
| Materials and services | 4,250,024 |
| Depreciation | 737,590 |
| Total operating expenses | 4,987,614 |
| Operating income (loss) | 224,847 |
| Transfers out | (1,500,000) |
| Change in net position | (1,275,153) |
| Net position - beginning of year | 24,997,003 |
| Net position - end of year | \$ 23,721,850 |

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Proprietary Fund Statement of Cash Flows

For the fiscal year ended June 30, 2019

| | | Salem Convention Center | | | |
|---|----|-------------------------------|--|--|--|
| Cash Flows from Operating Activities Receipts from customers Payments to suppliers | \$ | 5,211,326 (4,251,890) | | | |
| Net cash provided (used) by operating activities | | 959,436 | | | |
| Cash Flows from Noncapital Financing Activities Transfers paid | | (612,683) | | | |
| Cash Flows from Capital and Related Financing Activities Acquisition and construction of capital assets | | (47,903) | | | |
| Net increase (decrease) in cash and cash equivalents | | 298,850 | | | |
| Cash and cash equivalents - beginning of year | | 875,991 | | | |
| Cash and cash equivalents - end of year | \$ | 1,174,841 | | | |
| Reconciliation of operating income (loss) to net cash provided (used) by operating activities | | | | | |
| Operating income (loss) Adjustments to reconcile operating income to net cash provided (used) by operating activities: | \$ | 224,847 | | | |
| Depreciation | | 737,590 | | | |
| Changes in assets and liabilities: Accounts receivable | | (1,135) | | | |
| Inventories and prepayments | | (10,907) | | | |
| Accounts payable and accrued liabilities | | 9,041 | | | |
| Net cash provided (used) by operating activities | \$ | 959,436 | | | |

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June 30, 2019

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Urban Renewal Agency of the City of Salem, Oregon (Agency) have been prepared in conformity with Generally Accepted Accounting Principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting standards.

The more significant of the Agency's accounting policies are described below.

The Financial Reporting Entity

The Urban Renewal Agency of the City of Salem is a municipal corporation created by Oregon statute and activated by the Salem City Council (Council). The Council elected to have the Agency exercise its powers and engage in urban renewal activity within the boundaries of the City. The Council has been designated as the governing body of the Agency and acts in that capacity. The Agency develops urban renewal plans that must be approved by the Agency Board and Council. Pursuant to Oregon Revised Statutes (ORS) 457.210(3), the City has been delegated responsibility for fiscal matters of the Agency related to the planning and construction of urban renewal projects. The tax increment collections resulting from the division of taxes under ORS 457.420 are used to retire any indebtedness incurred to finance urban renewal projects.

The Agency is governed by a nine-member board of directors that include the City's mayor and other council members and is included as a component unit in the City's financial statements.

Urban Renewal Areas

Tax allocation bonds for urban renewal plan areas are authorized by state law to 1) "...eliminate and prevent the development or spread of urban blight and deterioration; and 2) encourage needed urban conservation and rehabilitation and provide for redevelopment of blighted or deteriorated areas."

Projects are financed in urban renewal plan areas as follows:

- The County Assessor "freezes" the assessed value of property within the urban renewal area when the area is established. This is referred to as the "frozen value."
- Any increase in assessed value above the frozen value is called the "incremental value." The tax revenue generated by the tax rate times the incremental value is used to pay the principal and interest on any indebtedness incurred by the Urban Renewal Agency to finance urban renewal projects.

June 30, 2019

Government-wide and Fund Financial Statements

The government-wide financial statements report information on all activities of the Agency. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

The Statement of Activities demonstrates the degree to which the expenses of a given function are offset by program revenues. Program revenues include (1) fines, fees, and charges to customers who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or program, and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or program. Grants and contributions not restricted are reported as general revenues rather than program revenues. Taxes and other items not properly included among program revenues are also reported as general revenues.

Fund financial statements are provided for all governmental and proprietary funds.

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

Measurement focus refers to what is being measured by a fund. Basis of accounting refers to when revenues and expenditures are recognized in the accounts and reported in the financial statements.

The government-wide and proprietary fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. All assets and liabilities are included in the Statement of Net Position. The Statement of Activities presents changes in net position. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

The governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Current assets, deferred outflows, current liabilities, and deferred inflows are included in the Balance Sheet. The Statement of Revenues, Expenditures, and Changes in Fund Balances presents increases and decreases in fund balances. Revenues are recorded when susceptible to accrual (both measurable and available). Measurable means the amount of the transaction can be determined. Available means collectible within the current period or soon enough thereafter (60 days) to be used to liquidate liabilities of the current period. Expenditures other than interest on long-term obligations are recorded when a liability is incurred.

Proprietary funds distinguish *operating* revenues and expenses from *non-operating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's primary ongoing operations. The principal operating revenues of the Convention Center are charges to customers for sales and services. Operating expenses include the cost of sales and services, administrative expenses, and depreciation of capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

June 30, 2019

Governmental Funds

Governmental funds finance all of the construction and debt service functions of the Agency, as well as provide a reserve fund for the Salem Convention Center. The following are the Agency's major fund types.

Tax Allocation Debt Fund

The Tax Allocation Debt fund is a debt service fund that accounts for the accumulation of tax increment collections assessed on property and the payment of principal and interest on debt.

Tax Allocation Improvements Fund

The Tax Allocation Improvements fund is a capital projects fund that accounts for construction improvement projects in the Urban Renewal areas. Financing is provided by debt issuance and interest income.

Salem Convention Center Gain/Loss Reserve Fund

The Convention Center gain/loss reserve fund is a capital projects fund that accounts for resources accumulated to finance the capital asset needs of the Center and address any operating deficits that may arise.

Proprietary Funds

Proprietary funds record the business-type activities of the Agency. Revenues are expected to offset expenses. The Salem Convention Center fund is the only proprietary fund of the Agency and accounts for the operations of the Center.

Cash and Investments

The City of Salem (City) maintains a cash and investment pool for all City funds, including funds of the Agency. Interest earned on the pooled cash and investments is allocated based on each fund's average cash and investments balance as a proportion of the City's total.

Cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition.

For purposes of the statement of cash flows, proprietary funds consider all highly liquid investments with maturities of three months or less when purchased to be cash equivalents.

The City's investment policies are governed by ORS. The statutes authorize the City and component units to invest primarily in U.S. Treasury obligations, U.S. Government agency issues, U.S. Instrumentality debt, certain bonded obligations of municipalities, bank repurchase agreements, bankers' acceptances, high-grade corporate bonds and commercial paper, collateralized deposit accounts, and the State Treasurer's Local Government Investment Pool (LGIP).

June 30, 2019

It is the City's policy to report all short-term, highly liquid money market investments with a remaining maturity of one year or less at time of purchase at amortized cost, which approximates fair value. Investments with a remaining maturity at time of purchase of more than one year are valued at fair value in accordance with GASB Statements 31 and 72.

Receivables and Deferred Inflows of Resources

Property tax receivables for the governmental fund types that have been collected within 60 days subsequent to year-end are considered measurable and available and are recognized as revenues. All other property tax receivables are offset by deferred inflows of resources, and accordingly, have not been recorded as revenue in the fund financial statements. Real and personal property taxes are levied upon all taxable property within the urban renewal areas and become liens against the property as of July 1 of each year, and are payable in three installments that are due on November 15, February 15, and May 15. Discounts are allowed if the amount due is received by November 15. Taxes not collected by May 15 are considered delinquent. In the government-wide financial statements, taxes are recognized as revenue when levied.

Notes receivable are recorded as receivables when loaned, are offset by deferred inflows of resources, and accordingly, not recorded as revenue in the funds until payments are received.

Capital Assets

Capital assets are recorded at cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation. In the governmental fund statements, capital outlays are charged to expenditures as purchased. Governmental capital assets are reported only on the government-wide statement of net position. In the proprietary fund statements, capital assets are reported on the statement of net position.

Capital assets are defined as assets with an initial individual cost of more than \$10,000 (\$2,000 for the Convention Center) and an estimated useful life in excess of one year. Additions or improvements, and other capital outlays that significantly extend the useful life of an asset, or significantly increase the capacity of an asset, are capitalized. Other costs incurred for repairs and maintenance are expensed.

Construction-in-progress represents amounts expended to date on construction projects that are not yet complete.

It is the Agency's practice to transfer capital assets to the City when projects are completed, with the exception of assets of the Convention Center.

Debt

Long-term debt is reported in the Statement of Net Position as noncurrent liabilities. The governmental fund financial statements do not report long-term debt because it does not require the use of current financial resources.

June 30, 2019

Tax increment bonds are direct obligations of the Urban Renewal Agency and are payable solely from tax increment revenues. The Agency issues tax increment bonds specific to each urban renewal area to provide funds for projects within the respective area.

Net Position

The government-wide and proprietary fund financial statements utilize a net position presentation. Net position is categorized as net investment in capital assets, restricted, and unrestricted. Net position is the residual of assets and deferred outflows, less liabilities and deferred inflows.

Budget and Budgetary Accounting

A budget is prepared for each fund in accordance with the modified accrual basis of accounting for all funds. Appropriations are made by expenditure type for all funds. Expenditures may not legally exceed appropriations. Appropriations lapse at the end of each fiscal year. Budget amounts include original approved amounts and all subsequent appropriation transfers approved by the Agency Board. The budget for the funds includes capital outlay expenditures in each program for capital outlays applicable to that program.

After budget approval, the Agency Board may approve supplemental appropriations if an occurrence, condition, or need exists that was not identified at the time the budget was adopted. Management may not amend the budget. A supplemental budget requires hearings before the public, publication in newspapers, and approval by the Agency Board.

Use of estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain amounts and disclosures. Accordingly, actual results could differ from those estimates.

CASH AND INVESTMENTS

The Agency's cash and investments are comprised of the following at June 30, 2019:

| | Bo | ok value |
|-----------------------------|-------|----------|
| Cash on hand | \$ | 2,004 |
| Deposits with City of Salem | g | ,777,645 |
| Investments | 41 | ,840,076 |
| Total cash and investments | \$ 51 | ,619,725 |

D - - I. \ / - I. . -

1. Deposits

In the case of deposits, there is a custodial credit risk that, in the event of the failure of the counterparty, the Agency will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. All Agency deposits are held by the

June 30, 2019

City of Salem, which is covered by the State of Oregon Public Funds Collateralization Program. At June 30, 2019, the Agency's deposits in City bank accounts have a book value of \$9,777,645.

2. Investments

As of June 30, 2019, the Agency held the following investments and maturities:

| | | Weighted avg. | % of |
|----------------------------------|---------------|---------------|------------|
| | Fair | maturity | investment |
| Investment type | Value | in months | portfolio |
| Local Government Investment Pool | \$ 42,112,036 | 0.033 | 100.0% |

Weighted average maturity in months assumes that all investments are held to maturity.

Agency funds are invested by the City on behalf of the Agency. The City's investment policies are governed by state statutes, which authorize the City to invest primarily in general obligations of the U.S. Government and its agencies, certain municipal and corporate bonds, bank repurchase agreements, bankers' acceptances, certain commercial paper, and the State Treasurer's Local Government Investment Pool (LGIP), among others. The LGIP is a portion of the Oregon Short Term Fund (OSTF). This fund is not registered with the US Securities and Exchange Commission, but is governed by ORS, the Oregon Investment Council, and the OSTF Board. The fair value of the fund is the same as the value of the pool shares.

As a means of limiting its exposure to fair value losses caused by changing interest rates, the City's investment policy limits investments as shown below:

| | Maximum % | Maximum length |
|----------------------------------|--------------|----------------|
| Investment type | of portfolio | to maturity |
| Bankers' acceptances | 20% | 6 months |
| Certificates of deposit | 25% | 2 years |
| Commercial paper | 35% | 9 months |
| Corporate indebtedness | 55% | 5 years |
| Local government investment pool | 100% * | N/A |
| Municipal Debt | 10% | 5 years |
| Repurchase agreements | 10% | 3 months |
| U.S. agency securities | 100% | 5 years |
| U.S. Instrumentality Debt | 10% | 5 years |
| U.S. Treasuries | 100% | 5 years |

^{*}Dollar amount limited by ORS 294.810. As of June 30, 2019 this limit is \$49,500,000.

Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, the Agency will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. The City's investment policy requires broker/dealers to meet certain qualifications and that all investments are delivered to and held by a third-party custodian, which holds the funds in the City's name. All

June 30, 2019

investments, except for the investment in the LGIP, which is not evidenced by securities, are held in safekeeping by the financial institution counterparty or by its trust department in the City's name.

At June 30, 2019, the credit risk for the Agency's investments is as follows:

| | Fair | Credit |
|----------------------------------|---------------|---------|
| Investment type | Value | Risk |
| Local Government Investment Pool | \$ 42,112,036 | Unrated |

The Agency's policy, which adheres to State of Oregon law, is to limit its investments to the following: issuers within Oregon must be rated A (bonds) or A-2/P-2 (commercial paper) or better by Standard and Poor's, Moody's Investors Service, or any other nationally recognized statistical rating organization. Issuers not in Oregon must be rated AA/Aa (bonds) or A-1/P-1 (commercial paper) or better.

RECEIVABLES

Receivables for governmental funds at June 30, 2019 are as follows:

| | Tax Allocation Debt | Tax Allocation provements | Totals |
|---------------------|-------------------------------|---------------------------------|-----------------|
| Accounts receivable | \$ - | \$ 279,552 | \$ 279,552 |
| Property taxes | 538,553 | - | 538,553 |
| Interest | 495 | 6,974 | 7,469 |
| Notes receivable | - | 3,229,279 | 3,229,279 |
| Total | \$ 539,048 | \$ 3,515,805 | \$ 4,054,853 |

Salem Convention Center accounts receivable for June 30, 2019 are \$391,783.

PROPERTY TAXES

| Fiscal Year of Levy | Balances July 1, 2018 | 2018-19 Levy | Adjustments To Date | Collections To Date | | Balances June 30, 2019 |
|---------------------------|-----------------------------|-----------------|------------------------|------------------------|-----------|------------------------------|
| 2018-19 | \$ - | \$ 14,792,287 | \$ (417,096) | \$ 14,081,017 | \$ | 294,174 |
| 2017-18 | 296,188 | - | (18,847) | 166,588 | | 110,753 |
| 2016-17 | 142,077 | - | (9,789) | 67,033 | | 65,255 |
| 2015-16 | 89,845 | - | (3,179) | 60,913 | | 25,753 |
| 2014-15 | 81,239 | - | (1,620) | 70,223 | | 9,396 |
| 2013-14 | 48,161 | - | (2,009) | 40,380 | | 5,772 |
| 2012-13 | 46,590 | - | (1,479) | 40,144 | | 4,967 |
| All Prior | 142,000 | | (4,090) | 115,427 | | 22,483 |
| | \$ 846,101 | \$ 14,792,287 | \$ (458,109) | \$ 14,641,726 | <u>\$</u> | 538,553 |

June 30, 2019

Ensuing Year's Levies

Property tax levies for the year beginning July 1, 2019 are as follows:

The Riverfront/Downtown and North Gateway plan areas will each levy 100% of the amount of their authority under option one of ORS 457.435(2)(a) as selected by the Agency for the retirement of debt obligations.

The Riverfront/Downtown plan area will continue its special levy for the retirement of debt obliggatons.

The Fairview plan area will not levy for the 2019-20 fiscal year.

West Salem plan area will levy 100% of the amount of its authority under the standard rate plan of ORS 457.445(2) as selected by the Agency for the retirement of debt obligations.

The Mill Creek Industrial Park, McGilchrist, and South Waterfront plan areas will each levy 100% of the amount of their authority under the reduced rate plan of ORS 457.445(1) as selected by the Agency for the retirement of debt obligations.

NOTES RECEIVABLE

Riverfront/Downtown

Loan repayments are receivable in monthly or annual installments; interest rates range from 0% to 6%. Notes are secured by the underlying renewal project improvements or land sold. \$2,879,690

Fairview

Loan repayments are receivable in monthly installments with an interest rate of 3%. Notes are secured by the underlying renewal project improvements. Some notes are forgivable based on job creation.

141,110

North Gateway

Loan repayments are receivable in monthly or annual installments; interest rates range from 0% to 3%. Notes are secured by the underlying renewal project improvements or land sold.

208,479

\$ 3,229,279

June 30, 2019

CAPITAL ASSETS

| | | Beginning | | | | | Ending |
|-------------------------------------|----|-------------|----|-----------|-------------------|----|--------------|
| Governmental activities | | Balance | _ | Increases | Decreases | | Balance |
| Land and land improvements | \$ | 1,979,524 | \$ | - | \$ - | \$ | 1,979,524 |
| Construction in progress | | 6,235,690 | | 8,900,433 | (1,657,748) | | 13,478,375 |
| Governmental activities | | _ | | _ | | | _ |
| capital assets, net | \$ | 8,215,214 | \$ | 8,900,433 | \$ (1,657,748) | \$ | 15,457,899 |
| Business-type activities | | | | | | | |
| Land and land improvements | \$ | 1,500,646 | \$ | - | \$ - | \$ | 1,500,646 |
| Public art | | 110,477 | | 37,000 | - | | 147,477 |
| Construction in progress | | - | | 10,791 | | | 10,791 |
| Total non-depreciable | _ | 1,611,123 | | 47,791 | | | 1,658,914 |
| Buildings and building improvements | 3 | 30,368,457 | | - | - | | 30,368,457 |
| Other improvements | | 254,161 | | - | - | | 254,161 |
| Equipment and machinery | | 1,360,135 | | 22,112 | (22,000) | | 1,360,247 |
| Total depreciable | | 31,982,753 | | 22,112 | (22,000) | _ | 31,982,865 |
| Accumulated depreciation | | | | | | | |
| Buildings and building improvements | 3 | (8,336,655) | | (643,802) | - | | (8,980,457) |
| Improvements | | (161,609) | | (6,362) | - | | (167,971) |
| Equipment and machinery | | (916,562) | | (87,426) | | | (1,003,988) |
| Total accumulated depreciation | | (9,414,826) | | (737,590) | - | | (10,152,416) |
| Business-type activities | | | | | | | |
| capital assets, net | \$ | 24,179,050 | \$ | (667,687) | \$ (22,000) | \$ | 23,489,363 |

TRANSFERS

Transfers are used to: 1) move revenues from the fund with collection authority to the fund in which the expenditure is required by budget or statute or, 2) move unrestricted revenues to finance programs accounted for in other funds in accordance with budgetary authorization.

Debt proceeds are receipted into the Capital Projects fund for construction funding, and all debt is repaid by the Debt Service fund. Transfers are the GAAP accounting classification used to move short-term debt from the Capital Projects fund to the Debt Service fund for reporting purposes (reported as transfer from Debt Service fund to Capital Projects fund). Salem Convention Center transferred \$612,683 for fiscal year 2017/18 net operating income to the Salem Convention Center Gain/Loss Reserve fund for future projects. An additional \$887,317 for fiscal year 2018/19 net operating income was accrued in 2018/19 based on the current year's operations of the Salem Convention Center.

June 30, 2019

SHORT-TERM DEBT

| | Bal | lance | | | E | Balance |
|----------------------------|--------|---------|------------------|------------------|-----|------------|
| | July 1 | 1, 2018 | Additions | Reductions | Jun | e 30, 2019 |
| Due to City of Salem: | | | | | | |
| Riverfront, 2019 | \$ | - | \$ 7,000,000 | \$ 7,000,000 | \$ | - |
| North Gateway, 2019 | | - | 3,500,000 | 3,500,000 | | - |
| West Salem, 2019 | | - | 3,500,000 | 3,500,000 | | - |
| Mill Creek, 2019 | | - | 900,000 | 900,000 | | - |
| McGilchrist, 2019 | | - | 900,000 | 900,000 | | - |
| South Waterfront, 2019 | | - | 750,000 | 750,000 | | |
| Total due to City of Salem | \$ | | \$ 16,550,000 | \$ 16,550,000 | \$ | |

LONG-TERM DEBT – DIRECT BORROWING

Transactions for the year ended June 30, 2019 are as follows:

| | Balances July 1, 2018 | New Obligations | Matured/ Retired | Balances June 30, 2019 | | Due in One Year |
|---|---------------------------------|------------------------|---------------------|----------------------------------|---------------|--------------------|
| Tax increment bonds | | _ | _ | | · · · <u></u> | |
| Riverfront/Downtown, Series 2009 Bond payable dated Sep 17, 2009, at 4.35%. | \$ 1,730,000 | - | \$ 260,000 | \$ 1,470,000 | \$ | 270,000 |
| <u>Notes</u> | | | | | | |
| Mill Creek, OR Econ & Comm Dev Dept, Series 2007, L06001A | 3,979,208 | - | 210,994 | 3,768,214 | | 220,299 |
| Mill Creek, OR Econ & Comm Dev Dept, Series 2007, L06001B | 234,630 | _ | 48,810 | 185,820 | | - |
| Mill Creek, OR Econ & Comm Dev Dept, Series 2007, L06001C | 3,772,081 | 905,808 | | 4,677,889 | | 257,142 |
| | \$ 9,715,919 | \$ 905,808 | \$ 519,804 | \$ 10,101,923 | \$ | 747,441 |

Governmental activity urban renewal bonds

Urban renewal bonds are special obligations of the Urban Renewal Agency and are payable solely from tax increment revenues. The Agency issues bonds to provide funds for urban renewal projects within designated project areas.

In accordance with bond covenants, the Agency has established certain reserves within its debt service fund as follows:

Riverfront/Downtown URA

2009: \$335,255

June 30, 2019

Governmental activity notes

The Agency issues notes to provide funds for the acquisition and construction of capital asset improvements. The Agency's currently outstanding notes represent funding primarily for projects associated with economic development and wetland mitigation in the Mill Creek urban renewal area. Mill Creek tax increment revenues are pledged to repay the notes. In the event of default, Business Oregon could demand payment on all outstanding note balances as of the date of default. Note L06001A, as of December 1, 2018, had a payment made of \$210,994 against the capitalized principal amount for 2018. Note L06001B is potentially forgivable based on job creation in the Mill Creek urban renewal area. To date, \$814,180 of the original \$1,000,000 has been forgiven. Note L06001C, has issued an additional \$905,808 in 2018/19 and will be completely capped in 2019/20 at \$5,000,000.

Future maturities of long-term debt are as follows:

| | Ri | verfront | /Dov | vntown | Mill | Cre | ek | Totals | | | |
|---------|---------|----------|------|----------|--------------------|-----|-----------|-----------|------------|----------|-----------|
| Year | Priı | ncipal | | Interest | Principal Interest | | | Principal | | Interest | |
| 2019-20 | \$ 27 | 70,000 | \$ | 63,945 | \$ 477,441 | \$ | 381,895 | \$ | 747,441 | \$ | 445,840 |
| 2020-21 | 28 | 30,000 | | 52,200 | 512,421 | | 370,295 | | 792,421 | | 422,495 |
| 2021-22 | 29 | 95,000 | | 40,020 | 533,710 | | 349,006 | | 828,710 | | 389,026 |
| 2022-27 | 62 | 25,000 | | 41,107 | 3,020,267 | | 1,393,315 | | 3,645,267 | | 1,434,422 |
| 2027-32 | | - | | - | 3,664,181 | | 712,002 | | 3,664,181 | | 712,002 |
| 2032-37 | | - | | - | 423,903 | | 48,961 | | 423,903 | | 48,961 |
| Total | \$ 1,47 | 70,000 | \$ | 197,272 | \$ 8,631,923 | \$ | 3,255,474 | \$ 1 | 10,101,923 | \$: | 3,452,746 |

OTHER INFORMATION

Risk Management

The Agency is provided coverage under the City of Salem self-insurance program. Excess insurance policies are purchased by the City's Self-insurance fund, which include property damage and liability. No insurance claims have been settled in the prior three years that have exceeded policy coverage.

From time to time, the Agency is a defendant in various litigation proceedings. Management believes any losses arising from these actions will not materially affect the Agency's financial position.

SUPPLEMENTARY INFORMATION

(A Component Unit of the City of Salem)

Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual - Governmental Funds

For the fiscal year ended June 30, 2019

| | 7 | Tax A | Allocation Deb | t | |
|--|------------------------------|-------|----------------|----|-----------------------|
| | Original/ Final Budget | | Actual | | Variance ¹ |
| Revenues | _ | | _ | | _ |
| Property taxes | \$ 13,872,330 | \$ | 14,692,542 | \$ | (820,212) |
| Fees, licenses and permits Interest on investments | 141,000 | | - 359,221 | | (210 221) |
| Grants | 141,000 | | 339,221 | | (218,221) |
| Intergovernmental | _ | | _ | | _ |
| Loan payments received | - | | - | | - |
| Rents | - | | - | | - |
| Other | | | | | <u> </u> |
| Total revenues | 14,013,330 | - | 15,051,763 | | (1,038,433) |
| Expenditures | | | | | |
| Operations | - | | - | | - |
| Debt service | 17,782,780 | | 17,273,341 | | 509,439 |
| Total expenditures | 17,782,780 | | 17,273,341 | | 509,439 |
| Revenues over (under) expenditures | (3,769,450) | | (2,221,578) | | (1,547,872) |
| Other financing sources (uses) | | | | | |
| Transfers in | - | | - | | - |
| Sale of capital assets Issuance of debt | - | | - | | - |
| Issuance of debt | <u> </u> | | <u> </u> | | |
| Total other financing sources (uses) | | | | | |
| Excess (deficiency) of revenues over (under) expenditures and other financing sources (uses) | (3,769,450) | | (2,221,578) | | (1,547,872) |
| Fund balance, beginning of year | 7,773,830 | | 7,706,840 | | 66,990 |
| Fund balance, end of year | \$ 4,004,380 | \$ | 5,485,262 | \$ | (1,480,882) |

Continued

 $[\]ensuremath{\mathbf{1}}$ () indicates revenues/expenditures in excess of budget

| | Allocation Improve | ments | | tion Center Gair | 1/Loss Reserve | | |
|----------------|--------------------|-----------------------|--------------|------------------|-----------------------|--|--|
| Original/ | | | Original/ | | | | |
| Final | | _ | Final | | | | |
| Budget | Actual | Variance ¹ | Budget | Actual | Variance ¹ | | |
| \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | | |
| - | 728 | (728) | - | - | - | | |
| 156,000 | 659,404 | (503,404) | 50,000 | 112,098 | (62,098) | | |
| - | 61,639 | (61,639) | - | - | - | | |
| 4,575,280 | 526,923 | 4,048,357 | - | - | - | | |
| 78,240 | 214,776 | (136,536) | - | - | - | | |
| · <u>-</u> | 56,217 | (56,217) | - | - | - | | |
| 294,210 | , <u> </u> | 294,210 | | | | | |
| 5,103,730 | 1,519,687 | 3,584,043 | 50,000 | 112,098 | (62,098) | | |
| 60,541,970 | 15,637,140 | 44,904,830 | 825,000 | 264,462 | 560,538 | | |
| - _ | - | - _ | | | | | |
| 60,541,970 | 15,637,140 | 44,904,830 | 825,000 | 264,462 | 560,538 | | |
| (55,438,240) | (14,117,453) | (41,320,787) | (775,000) | (152,364) | (622,636) | | |
| | | | | | | | |
| - | - | - | 1,500,000 | 1,500,000 | - | | |
| - | 509,038 | (509,038) | - | - | - | | |
| 427,920 | 905,808 | (477,888) | - | - | - | | |
| 16,550,000 | 16,550,000 | | | | | | |
| 16,977,920 | 17,964,846 | (986,926) | 1,500,000 | 1,500,000 | | | |
| (38,460,320) | 3,847,393 | (42,307,713) | 725,000 | 1,347,636 | (622,636) | | |
| , | | , | | | , | | |
| 38,460,320 | 35,652,681 | 2,807,639 | 4,704,580 | 4,872,372 | (167,792) | | |
| \$ - | \$ 39,500,074 | \$ (39,500,074) | \$ 5,429,580 | \$ 6,220,008 | \$ (790,428) | | |

Concluded

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Combining Balance Sheet - Debt Service Fund

June 30, 2019

| | Riverfront/ Downtown | Fair | view | North Gateway |
|---|----------------------------|------|----------|----------------------------|
| Assets Cash and investments Accounts receivable, net | \$ 1,392,096 271,832 | \$ | <u>-</u> | \$ 1,557,890 139,898 |
| Total assets | \$ 1,663,928 | \$ | _ | \$ 1,697,788 |
| Liabilities, deferred inflows of resources and fund balances Deferred inflows of resources | | | | |
| Unavailable revenue | \$ 201,248 | \$ | - | \$ 102,798 |
| Fund balances Restricted for debt service | 1,462,680 | | | 1,594,990 |
| Total liabilities, deferred inflows of resources, and fund balances | \$ 1,663,928 | \$ | | \$ 1,697,788 |

Continued

| West Salem | Mill Creek Industrial Park | M | cGilchrist | South Waterfront | | Totals |
|-------------------------|----------------------------------|----|-------------------|-------------------|-------------------|----------------------------|
| | | | | | | |
| \$ 651,424 51,926 | \$ 1,096,520 35,433 | \$ | 365,331 29,008 | \$ | 279,850 10,951 | \$ 5,343,111 539,048 |
| \$ 703,350 | \$ 1,131,953 | \$ | 394,339 | \$ | 290,801 | \$ 5,882,159 |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| \$ 37,846 | \$ 25,687 | \$ | 21,237 | \$ | 8,081 | \$ 396,897 |
| | | | | | | |
| 665,504 | 1,106,266 | | 373,102 | | 282,720 | 5,485,262 |
| \$ 703,350 | \$ 1,131,953 | \$ | 394,339 | \$ | 290,801 | \$ 5,882,159 |

Concluded

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Combining Schedule of Revenues, Expenditures, and Changes in Fund Balances Debt Service Fund

For the fiscal year ended June 30, 2019

| | Riverfront/ Downtown | Fair | view | North Gateway |
|---|-------------------------------|--------|------|--------------------------------|
| Revenues | | | | |
| Property taxes Interest on investments | \$ 7,226,899 98,991 | \$ | | \$ 3,832,083 125,173 |
| Total revenues | 7,325,890 | | - | 3,957,256 |
| Expenditures | | | | |
| Debt service | 335,936 | | | 340 |
| Revenues over (under) expenditures | 6,989,954 | | - | 3,956,916 |
| Other financing sources (uses) Transfers out | (7,000,000) | | | (3,500,000) |
| Excess (deficiency) of revenues over expenditures and other financing | | | | |
| sources (uses) | (10,046) | | - | 456,916 |
| Fund balance, beginning of year | 1,472,726 | | | 1,138,074 |
| Fund balance, end of year | \$ 1,462,680 | \$ | | \$ 1,594,990 |

Continued

| | Mill Creek | | | • 41 | |
|-----------------|-----------------|----|------------|----------------|------------------|
| West | Industrial | | | South | |
| Salem | Park | M | cGilchrist | Vaterfront | Totals |
| | | | | | |
| \$ 1,480,894 | \$ 1,034,252 | \$ | 820,615 | \$ 297,799 | \$ 14,692,542 |
| 57,085 | 40,762 | | 21,573 | 15,637 | 359,221 |
| | | | | | |
| 1,537,979 | 1,075,014 | | 842,188 | 313,436 | 15,051,763 |
| | | | | | |
| 340 | 386,565 | | 87 | 73 | 723,341 |
| | | | | | , |
| 1,537,639 | 688,449 | | 842,101 | 313,363 | 14,328,422 |
| | | | | | |
| (3,500,000) | (900,000) | | (900,000) | (750,000) | (16,550,000) |
| | | | | | |
| (1,962,361) | (211,551) | | (57,899) | (436,637) | (2,221,578) |
| , | , | | , , , | , , , | , |
| 2,627,865 | 1,317,817 | | 431,001 | 719,357 | 7,706,840 |
| | | | <u> </u> | | |
| \$ 665,504 | \$ 1,106,266 | \$ | 373,102 | \$ 282,720 | \$ 5,485,262 |

Concluded

(A Component Unit of the City of Salem, Oregon)

Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and Actual - Riverfront/Downtown (Debt Service Fund)

| | Budgeted Amounts | | | Act | ual Amounts | | |
|---|------------------|---------------------|----|---------------------|-------------|---------------------|-----------------------------|
| | _ | Original | | Final | (Bud | Igetary Basis) | Variance ¹ |
| Revenues | | | | | | | |
| Property taxes Interest on investments | \$ | 7,105,970 60,000 | \$ | 7,105,970 60,000 | \$ | 7,226,899 98,991 | \$ (120,929) (38,991) |
| Total revenues | | 7,165,970 | | 7,165,970 | | 7,325,890 | (159,920) |
| Expenditures Debt service | | | | | | | |
| Principal Interest | | 7,260,000 76,760 | | 7,260,000 76,760 | | 7,260,000 75,936 | - 824 |
| Total expenditures | | 7,336,760 | | 7,336,760 | | 7,335,936 | 824 |
| Excess (deficiency) of revenues over expenditures | | (170,790) | | (170,790) | | (10,046) | (160,744) |
| Fund balance, beginning of year | | 1,531,620 | | 1,531,620 | | 1,472,726 | 58,894 |
| Fund balance, end of year | \$ | 1,360,830 | \$ | 1,360,830 | \$ | 1,462,680 | \$ (101,850) |

^{1 ()} indicates revenues/expenditures in excess of budget.

(A Component Unit of the City of Salem, Oregon) Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual - Fairview (Debt Service Fund)

| | E | Budgeted | Amount | s | Actual A | mounts | | | |
|---------------------------------|------|----------|--------|-----|----------|-----------|-------|-------------------|--|
| | Orig | ginal | Fir | nal | (Budgeta | ry Basis) | Varia | ance ¹ | |
| Total revenues | \$ | | \$ | | \$ | | \$ | | |
| Total expenditures | | | | | | _ | | | |
| Fund balance, beginning of year | | | | | | _ | | | |
| Fund balance, end of year | \$ | | \$ | | \$ | | \$ | _ | |

^{1 ()} indicates revenues/expenditures in excess of budget at the area level.

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual - North Gateway (Debt Service Fund)

| | Budgeted Amounts | | | Act | ual Amounts | |
|---|-------------------------------|---------|---------------------|----------|----------------------|----------------------------------|
| | Original | | Final | (Buc | lgetary Basis) | Variance ¹ |
| Revenues | | | | | | |
| Property taxes Interest on investments | \$ 3,247,080 25,000 | \$ — | 3,247,080 25,000 | \$ —— | 3,832,083 125,173 | \$ (585,003) (100,173) |
| Total revenues | 3,272,080 | | 3,272,080 | | 3,957,256 | (685,176) |
| Expenditures Debt service Principal Interest | 3,500,000 1,000 | | 3,500,000 1,000 | | 3,500,000 340 | - 660 |
| Total expenditures | 3,501,000 | | 3,501,000 | | 3,500,340 | 660 |
| Excess (deficiency) of revenues over expenditures | (228,920) | | (228,920) | | 456,916 | (685,836) |
| Fund balance, beginning of year | 1,123,130 | | 1,123,130 | - | 1,138,074 | (14,944) |
| Fund balance, end of year | \$ 894,210 | \$ | 894,210 | \$ | 1,594,990 | \$ (700,780) |

^{1 ()} indicates revenues/expenditures in excess of budget

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual - West Salem (Debt Service Fund)

| | Budgeted Amounts | | | ounts | Act | ual Amounts | | |
|--|------------------|--------------------------|----|--------------------------|------|--------------------------|----|-------------------------|
| | | Original | | Final | (Bud | dgetary Basis) | \ | /ariance ¹ |
| Revenues | | | | | | | | |
| Property taxes Interest on investments Other | \$ | 1,509,170 17,500 - | \$ | 1,509,170 17,500 - | \$ | 1,480,894 57,085 - | \$ | 28,276 (39,585) - |
| Total revenues | | 1,526,670 | | 1,526,670 | | 1,537,979 | | (11,309) |
| Expenditures Debt service | | | | | | | | |
| Principal | | 3,500,000 | | 3,500,000 | | 3,500,000 | | - |
| Interest | | 1,000 | | 1,000 | | 340 | | 660 |
| Total expenditures | | 3,501,000 | | 3,501,000 | | 3,500,340 | | 660 |
| Excess (deficiency) of revenues over expenditures | | (1,974,330) | | (1,974,330) | | (1,962,361) | | (11,969) |
| Fund balance, beginning of year | | 2,635,900 | | 2,635,900 | | 2,627,865 | | 8,035 |
| Fund balance, end of year | \$ | 661,570 | \$ | 661,570 | \$ | 665,504 | \$ | (3,934) |

^{1 ()} indicates revenues/expenditures in excess of budget at the area level.

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Schedule of Revenues, Expenditures, and Changes in Fund Balance -

Budget and Actual - Mill Creek Industrial Park (Debt Service Fund)

| | Budgeted Amounts | | | Actual Amounts | | | | |
|--------------------------------------|------------------|-----------|----|-----------------------|------|---------------|----|-----------------------|
| | | Original | | Final | (Bud | getary Basis) | \ | /ariance ¹ |
| Revenues | | | | | | | | |
| Property taxes | \$ | 871,460 | \$ | 871,460 | \$ | 1,034,252 | \$ | (162,792) |
| Interest on investments | _ | 25,000 | | 25,000 | | 40,762 | | (15,762) |
| Total revenues | | 896,460 | | 896,460 | | 1,075,014 | | (178,554) |
| Expenditures | | | | | | | | |
| Debt service | | | | | | | | |
| Principal | | 1,394,400 | | 1,394,400 | | 1,110,994 | | 283,406 |
| Interest | | 397,620 | | 397,620 | | 175,571 | | 222,049 |
| Total expenditures | | 1,792,020 | | 1,792,020 | | 1,286,565 | | 505,455 |
| Excess (deficiency) of revenues over | | | | | | | | |
| expenditures | | (895,560) | | (895,560) | | (211,551) | | (684,009) |
| Fund balance, beginning of year | | 1,325,760 | | 1,325,760 | | 1,317,817 | | 7,943 |
| Fund balance, end of year | \$ | 430,200 | \$ | 430,200 | \$ | 1,106,266 | \$ | (676,066) |

^{1 ()} indicates revenues/expenditures in excess of budget at the area level.

(A Component Unit of the City of Salem, Oregon)

Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and Actual - McGilchrist (Debt Service Fund)

| | Budgeted Amounts | | Actual Amounts | | | |
|--------------------------------------|------------------|----------|----------------|------|---------------|-----------------------|
| | | Original | Final | (Bud | getary Basis) | Variance ¹ |
| Revenues | | | | | | |
| Property taxes | \$ | 827,580 | \$ 827,580 | \$ | 820,615 | \$ 6,965 |
| Interest on investments | | 7,500 | 7,500 | | 21,573 | (14,073) |
| Total revenues | | 835,080 | 835,080 | | 842,188 | (7,108) |
| Expenditures | | | | | | |
| Debt service Principal | | 900,000 | 900,000 | | 900,000 | |
| Interest | | 1,000 | 1,000 | | 900,000 87 | 913 |
| merest | | 1,000 | 1,000 | | 01 | 010 |
| Total expenditures | | 901,000 | 901,000 | | 900,087 | 913 |
| Excess (deficiency) of revenues over | | | | | | |
| expenditures | | (65,920) | (65,920) | | (57,899) | (8,021) |
| Fund balance, beginning of year | | 435,960 | 435,960 | | 431,001 | 4,959 |
| Fund balance, end of year | \$ | 370,040 | \$ 370,040 | \$ | 373,102 | \$ (3,062) |

^{1 ()} indicates revenues/expenditures in excess of budget

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon)

Schedule of Revenues, Expenditures, and Changes in Fund Balance -Budget and Actual - South Waterfront (Debt Service Fund)

| | Budgeted Amounts | | | | | ıal Amounts | | |
|---|------------------|-----------|----|-----------|------|---------------|----|----------------------|
| | | Original | | Final | (Bud | getary Basis) | V | ariance ¹ |
| Revenues | | | | | | | | |
| Property taxes | \$ | 311,070 | \$ | 311,070 | \$ | 297,799 | \$ | 13,271 |
| Interest on investments | | 6,000 | | 6,000 | | 15,637 | | (9,637) |
| Total revenues | | 317,070 | | 317,070 | | 313,436 | | 3,634 |
| Expenditures Debt service | | | | | | | | |
| Principal | | 750,000 | | 750,000 | | 750,000 | | - |
| Interest | | 1,000 | | 1,000 | - | 73 | | 927 |
| Total expenditures | | 751,000 | | 751,000 | | 750,073 | | 927 |
| Excess (deficiency) of revenues over expenditures | | (433,930) | | (433,930) | | (436,637) | | 2,707 |
| Fund balance, beginning of year | | 721,460 | | 721,460 | | 719,357 | | 2,103 |
| Fund balance, end of year | \$ | 287,530 | \$ | 287,530 | \$ | 282,720 | \$ | 4,810 |

^{1 ()} indicates revenues/expenditures in excess of budget

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URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Combining Balance Sheet - Capital Projects Fund

June 30, 2019

| | | Riverfront/ Downtown | Fairview | North Gateway | | |
|---|-----|-------------------------|-----------------|------------------|-----------|--|
| Assets | | | | | | |
| Cash and investments | \$ | 15,661,851 | \$ 2,404,043 | \$ | 9,746,286 | |
| Accounts receivable, net | | 9,735 | - | | 1,132 | |
| Notes receivable | | 2,879,690 | 141,110 | | 208,479 | |
| Total assets | \$ | 18,551,276 | \$ 2,545,153 | \$ | 9,955,897 | |
| | | | | | | |
| Liabilities, deferred inflows of resource and fund balances | es, | | | | | |
| Liabilities | | | | | | |
| Accounts payable | \$ | 92,376 | \$ - | \$ | 215,704 | |
| Deferred inflows of resources | | | | | | |
| Unavailable revenue | | 2,886,452 | 141,109 | | 208,692 | |
| Fund balances | | | | | | |
| Restricted for capital projects | | 15,572,448 | 2,404,044 | | 9,531,501 | |
| Tatal liabilities defended in floor | | | | | | |
| Total liabilities, deferred inflows of resources, and fund balances | \$ | 18,551,276 | \$ 2,545,153 | \$ | 9,955,897 | |

Continued

| West | Mill Creek Industrial | _ | | South | |
|---------------------------|----------------------------|----|---------------------|---------------------------|--|
| Salem | Park | N | <u>IcGilchrist</u> | Naterfront | Total |
| \$ 4,170,832 - - | \$ 2,897,334 248,177 | \$ | 3,649,416 27,482 | \$ 1,239,320 - - | \$ 39,769,082 286,526 3,229,279 |
| \$ 4,170,832 | \$ 3,145,511 | \$ | 3,676,898 | \$ 1,239,320 | \$ 43,284,887 |
| \$ 218,160 | \$ 18,988 | \$ | 3,332 | \$ - | \$ 548,560 |
| | | | | | 3,236,253 |
| 3,952,672 | 3,126,523 | | 3,673,566 | 1,239,320 | 39,500,074 |
| \$ 4,170,832 | \$ 3,145,511 | \$ | 3,676,898 | \$ 1,239,320 | \$ 43,284,887 |

Concluded

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon)

Combining Schedule of Revenues, Expenditures, and Changes in Fund Balances - Capital Projects Fund

For the fiscal year ended June 30, 2019

| | Riverfront/ Downtown | Fairview | North Gateway |
|---|---------------------------------|---------------------|---------------------------|
| Revenues | | | |
| Fees, licenses, and permits Interest on investments Grants | \$ 500 295,091 | \$ 228 50,959 | \$ - 172,303 |
| Intergovernmental Loan payments received Rents | 294,210 51,410 40,897 | 123,141 - | 40,225 15,320 |
| Total revenues | 682,108 | 174,328 | 227,848 |
| Expenditures Materials and services | 7,359,890 | 24,574 | 6,305,816 |
| Excess (deficiency) of revenues over expenditures | (6,677,782) | 149,754 | (6,077,968) |
| Other financing sources (uses) Transfers in Sale of capital assets Issuance of long-term debt | 7,000,000 - - | - - - | 3,500,000 509,038 - |
| Total other financing sources (uses) | 7,000,000 | | 4,009,038 |
| Excess (deficiency) of revenues over expenditures and other financing | 222 042 | 440.754 | (2.000.020) |
| sources (uses) | 322,218 | 149,754 | (2,068,930) |
| Fund balance, beginning of year | 15,250,230 | 2,254,290 | 11,600,431 |
| Fund balance, end of year | \$ 15,572,448 | \$ 2,404,044 | \$ 9,531,501 |

Continued

| West Salem | Mill Creek Industrial Park | ////////////////////////////////////// | 1 | South Vaterfront | Total |
|------------------------|----------------------------------|--|----|---------------------|--------------------------------------|
| Saleili | rain | icGilciiiist | | vaternont | IOlai |
| \$ - 31,524 - | \$ 33,762 - | \$ - 63,009 61,639 | \$ | - 12,756 - | \$ 728 659,404 61,639 |
| - - - | 232,713 - | - - - | | - - - | 526,923 214,776 56,217 |
| 31,524 | 266,475 | 124,648 | | 12,756 | 1,519,687 |
| 601,761 | 699,144 | 641,121 | | 4,834 | 15,637,140 |
| (570,237) | (432,669) | (516,473) | | 7,922 | (14,117,453) |
| 3,500,000 | 900,000 - 905,808 | 900,000 | | 750,000 - - | 16,550,000 509,038 905,808 |
| 3,500,000 | 1,805,808 | 900,000 | | 750,000 | 17,964,846 |
| 2,929,763 1,022,909 | 1,373,139 1,753,384 | 383,527 3,290,039 | | 757,922 481,398 | 3,847,393 35,652,681 |
| \$ 3,952,672 | \$ 3,126,523 | \$ 3,673,566 | \$ | 1,239,320 | \$ 39,500,074 |

Concluded

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual - Riverfront/Downtown (Capital Projects Fund)

| | Budgeted | l An | nounts | Ac | tual Amounts | |
|---|-----------------------------|------|-----------------------------|------------|------------------------------|---------------------------|
| | Original | | Final | <u>(Bu</u> | dgetary Basis) | Variance ¹ |
| Revenues | | | | | | |
| Fees, licenses, and permits Rents | \$ - | \$ | - | \$ | 500 40,897 | \$ (500) (40,897) |
| Interest on investments Loan payments received Other | 60,000 48,950 294,210 | | 60,000 48,950 294,210 | | 295,091 51,410 294,210 | (235,091) (2,460) |
| Total revenues | 403,160 | | 403,160 | | 682,108 | (278,948) |
| Expenditures Operations | 23,420,240 | | 23,420,240 | | 7,359,890 | 16,060,350 |
| Excess (deficiency) of revenues over expenditures | (23,017,080) | | (23,017,080) | | (6,677,782) | 15,781,402 |
| Other financing sources (uses) Issuance of short-term capital | | | | | | |
| related debt | 7,000,000 | | 7,000,000 | | 7,000,000 | |
| Excess (deficiency) of revenues over expenditures and other financing | | | | | | |
| sources (uses) | (16,017,080) | | (16,017,080) | | 322,218 | 15,781,402 |
| Fund balance, beginning of year | 16,017,080 | | 16,017,080 | | 15,250,230 | 766,850 |
| Fund balance, end of year | \$ | \$ | | \$ | 15,572,448 | \$ 16,548,252 |

^{1 ()} indicates revenues/expenditures in excess of budget

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Schedule of Revenues, Expenditures, and Changes in Fund Balance -

Budget and Actual - Fairview (Capital Projects Fund)

| | Budgeted | l Ar | nounts | Actual Amounts | | | |
|---|-------------------|------|-------------|----------------|--------------------------|----|--------------------------------|
| | Original | | Final | <u>(Bu</u> | dgetary Basis) | | Variance ¹ |
| Revenues | | | | | | | |
| Fees, licenses and permits Interest on investments Loan payments received | \$ 25,000 - | \$ | 25,000 - | \$ | 228 50,959 123,141 | \$ | (228) (25,959) (123,141) |
| Total revenues | 25,000 | | 25,000 | | 174,328 | | (149,328) |
| Expenditures Operations | 2,270,060 | | 2,270,060 | | 24,574 | | 2,245,486 |
| Excess (deficiency) of revenues over expenditures | (2,245,060) | | (2,245,060) | | 149,754 | | (2,394,814) |
| Fund balance, beginning of year | 2,245,060 | | 2,245,060 | | 2,254,290 | | (9,230) |
| Fund balance, end of year | \$ | \$ | | \$ | 2,404,044 | \$ | (2,404,044) |

^{1 ()} indicates revenues/expenditures in excess of budget

(A Component Unit of the City of Salem, Oregon)

Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and Actual - North Gateway (Capital Projects Fund)

| | - | Budgeted | l An | nounts | Act | ual Amounts | |
|---|----|--------------|------|--------------|------|---------------|---------------------------|
| | | Original | | Final | (Bud | getary Basis) | Variance ¹ |
| Revenues | | | | | | | |
| Rents | \$ | - | \$ | - | \$ | 15,320 | \$ (15,320) |
| Interest on investments | | 25,000 | | 25,000 | | 172,303 | (147,303) |
| Loan payments received | | 29,290 | | 29,290 | | 40,225 | (10,935) |
| Total revenues | | 54,290 | | 54,290 | | 227,848 | (173,558) |
| Expenditures | | | | | | | |
| Operations | | 16,027,150 | | 16,027,150 | | 6,305,816 | 9,721,334 |
| Excess (deficiency) of revenues over | | | | | | | |
| expenditures | | (15,972,860) | | (15,972,860) | | (6,077,968) | (9,894,892) |
| Other financing sources (uses) | | | | | | | |
| Sale of assets | | - | | - | | 509,038 | (509,038) |
| Proceeds of short-term capital related debt | _ | 3,500,000 | | 3,500,000 | | 3,500,000 | _ _ |
| Total other financing sources (uses) | | 3,500,000 | | 3,500,000 | - | 4,009,038 | (509,038) |
| Excess (deficiency) of revenues over expenditures and other financing | | | | | | | |
| sources (uses) | | (12,472,860) | | (12,472,860) | | (2,068,930) | (10,403,930) |
| Fund balance, beginning of year | | 12,472,860 | | 12,472,860 | | 11,600,431 | 872,429 |
| Fund balance, end of year | \$ | _ | \$ | - | \$ | 9,531,501 | \$ (9,531,501) |
| | | | | | | | |

(A Component Unit of the City of Salem, Oregon)

Schedule of Revenues, Expenditures, and Changes in Fund Balance -Budget and Actual - West Salem (Capital Projects Fund)

| | Budgeted Amounts | | | nounts | Α | ctual Amounts | | |
|--|------------------|-------------|----|-------------|----|-----------------|----|-----------------------|
| | | Original | _ | Final | (B | udgetary Basis) | | Variance ¹ |
| Revenues Interest on investments | \$ | 15,000 | \$ | 15,000 | \$ | 31,524 | \$ | (16,524) |
| Expenditures Operations | | 4,525,490 | _ | 4,525,490 | | 601,761 | | 3,923,729 |
| Excess (deficiency) of revenues over expenditures | | (4,510,490) | | (4,510,490) | | (570,237) | | (3,940,253) |
| Other financing sources (uses) Proceeds of short-term capital related debt | | 3,500,000 | | 3,500,000 | | 3,500,000 | | <u>-</u> |
| Excess (deficiency) of revenues over expenditures and other financing sources (uses) | | (1,010,490) | | (1,010,490) | | 2,929,763 | | (3,940,253) |
| Fund balance, beginning of year | | 1,010,490 | | 1,010,490 | | 1,022,909 | _ | (12,419) |
| Fund balance, end of year | \$ | | \$ | | \$ | 3,952,672 | \$ | (3,952,672) |

^{1 ()} indicates revenues/expenditures in excess of budget

(A Component Unit of the City of Salem, Oregon)

Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and Actual - Mill Creek Industrial Park (Capital Projects Fund)

| | Budgeted | l An | nounts | Actual Amounts | | | |
|---|-----------------|------|-------------|----------------|---------------|----|-----------------------|
| | Original | | Final | (Budg | getary Basis) | _ | Variance ¹ |
| Revenues | | | | | | | |
| Intergovernmental | - | | - | \$ | 232,713 | | (232,713) |
| Interest on investments | \$ 9,500 | \$ | 9,500 | \$ | 33,762 | \$ | (24,262) |
| Total revenues | 9,500 | | 9,500 | | 266,475 | | (256,975) |
| Expenditures | | | | | | | |
| Operations | 4,236,070 | | 4,236,070 | | 699,144 | | 3,536,926 |
| Excess (deficiency) of revenues over | | | | | | | |
| expenditures | (4,226,570) | | (4,226,570) | | (432,669) | | (3,793,901) |
| Other financing sources (uses) | | | | | | | |
| Issuance of long-term capital related debt | 427,920 | | 427,920 | | 905,808 | | (477,888) |
| Issuance of short-term capital related debt | 900,000 | | 900,000 | | 900,000 | | |
| Total other financing sources (uses) | 1,327,920 | | 1,327,920 | | 1,805,808 | | (477,888) |
| Excess (deficiency) of revenues over | | | | | | | |
| expenditures and other financing sources (uses) | (2,898,650) | | (2,898,650) | | 1,373,139 | | (4,271,789) |
| Fund balance, beginning of year | 2,898,650 | | 2,898,650 | | 1,753,384 | | 1,145,266 |
| Fund balance, end of year | \$ | \$ | | \$ | 3,126,523 | \$ | (3,126,523) |

^{1 ()} indicates revenues/expenditures in excess of budget

(A Component Unit of the City of Salem, Oregon) Schedule of Revenues, Expenditures, and Changes in Fund Balance -

Budget and Actual - McGilchrist (Capital Projects Fund)

| | Budgeted | ıA l | nounts | Actual Amounts | | | |
|--|-----------------|------|-------------|----------------|----------------|----|-----------------------|
| | Original | | Final | (Bud | dgetary Basis) | | Variance ¹ |
| Revenues | | | | | | | |
| Grants | - | | - | \$ | 61,639 | | (61,639) |
| Intergovernmental | \$ 4,575,280 | \$ | 4,575,280 | | - | \$ | 4,575,280 |
| Interest on investments | 15,000 | | 15,000 | | 63,009 | | (48,009) |
| Total revenues | 4,590,280 | | 4,590,280 | | 124,648 | | 4,465,632 |
| Expenditures | | | | | | | |
| Operations | 8,828,630 | _ | 8,828,630 | | 641,121 | | 8,187,509 |
| Excess (deficiency) of revenues over expenditures | (4,238,350) | | (4,238,350) | | (516,473) | | (3,721,877) |
| Other financing sources (uses) Issuance of short-term capital related debt | 900,000 | | 900,000 | | 900,000 | | - |
| Excess (deficiency) of revenues over expenditures and other financing | , | | , | | · · · · · · | | |
| sources (uses) | (3,338,350) | | (3,338,350) | | 383,527 | | (3,721,877) |
| Fund balance, beginning of year | 3,338,350 | | 3,338,350 | | 3,290,039 | | 48,311 |
| Fund balance, end of year | \$ | \$ | | \$ | 3,673,566 | \$ | (3,673,566) |

^{1 ()} indicates revenues/expenditures in excess of budget

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON (A Component Unit of the City of Salem, Oregon) Schedule of Revenues, Expenditures, and Changes in Fund Balance -

chedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual - South Waterfront (Capital Projects Fund)

| | Budgeted | l Ar | nounts | Act | tual Amounts | |
|--|---------------|------|-------------|-----|----------------|---------------------------|
| | Original | | Final | (Bu | dgetary Basis) | Variance ¹ |
| Revenues Interest on investments | \$ 6,500 | \$ | 6,500 | \$ | 12,756 | \$ (6,256) |
| Expenditures | | | | | | |
| Operations | 1,234,330 | | 1,234,330 | | 4,834 | 1,229,496 |
| Excess (deficiency) of revenues over expenditures | (1,227,830) | | (1,227,830) | | 7,922 | (1,235,752) |
| Other financing sources (uses) Proceeds of short-term capital related debt | 750,000 | | 750,000 | | 750,000 | <u>-</u> |
| Excess (deficiency) of revenues over expenditures and other financing sources (uses) | (477,830) | | (477,830) | | 757,922 | (1,235,752) |
| Fund balance, beginning of year | 477,830 | _ | 477,830 | | 481,398 | (3,568) |
| Fund balance, end of year | \$ - | \$ | | \$ | 1,239,320 | \$ (1,239,320) |

^{1 ()} indicates revenues/expenditures in excess of budget

(A Component Unit of the City of Salem, Oregon)

Schedule of Expenditures by Project - Budget and Actual

| | | Budget | Actual | | Variance |
|----------------------|---|---------------|--------------------|----|------------|
| Riverfront/ | Downtown | | | | |
| 682000 | Project coordination/support | \$ - | \$ 517,362 | \$ | - |
| 682018 | Toolbox grant program | - | 1,507,055 | | - |
| 682022 | Engineering Work - Ped Bridge to Minto Brown | - | 690,000 | | - |
| 682023 | Marketing for Salem Conference Center | - | 294,210 | | - |
| 682083 682086 | Streetscape Concepts Alley Improvements | - | 219,290 81,737 | | - |
| 682087 | Left Turn Lane Removals | - | 3,698 | | - |
| 682089 | State St One Way/Two Way Con | _ | 130 | | _ |
| 682090 | North Block-Prelim Design | - | 21,275 | | - |
| 682091 | Zoning Review | - | 7,623 | | - |
| 682093 | Acquisition | - | 3,577,266 | | - |
| 682095 | UR Rvft-SIm Pol Stn Rd Imprv | - | 316,779 | | - |
| 682096 | Broadband Feasibility Study | - | 10,080 | | - |
| 682097 | Strategic Project Grant Prog | - | 44,213 | | - |
| 682100 682101 | Loan-440 State Street LLC Benefit Cost Analysis-SCC Exp | - | 51,918 17,255 | | - |
| | ront/Downtown | 23,420,240 | 7,359,890 | - | 16,060,350 |
| | | | .,, | | ,, |
| Fairview 683000 | Project coordination/support | _ | 24,574 | | _ |
| | ew Industrial Park | 2,270,060 | 24,574 | | 2,245,486 |
| North Cata | | | | | |
| North Gate 684000 | Project coordination/support | | 209,794 | | |
| 684032 | Toolbox grant program | - | 1,588,916 | | - |
| 684048 | N Gateway-Streetscape Imprvnts | _ | 2,240,250 | | _ |
| 684050 | Portland Road Improvements | _ | 40,374 | | _ |
| 684052 | CTEC | - | 479,036 | | - |
| 684053 | UR N Gateway-2640 Portland Rd | - | 184,465 | | - |
| 684054 | N Gateway-Fisher Road Property Acquisition | - | 1,560,081 | | - |
| 684055 | N Gateway-Loan-Western Construction | | 2,900 | | |
| Total North | Gateway | 16,027,150 | 6,305,816 | | 9,721,334 |
| West Saler | n | | | | |
| 685000 | Project coordination/support | - | 81,349 | | - |
| 685008 | Toolbox Grant Program | - | 518,160 | | - |
| 685029 | Zoning Code Clean Up | | 2,252 | | |
| Total West | Salem | 4,525,490 | 601,761 | | 3,923,729 |
| | Industrial Park | | | | |
| 686000 | Project coordination/support | - | 185,452 | | - |
| 686011 | SEDCOR contract | - | 50,000 | | - |
| 686023 686025 | Mill Creek Drive UR MIl Crk-Wtlnd Ph II SWtlnd | - | 183,651 254,985 | | - |
| 686027 | Feasibility Stdy-Brdgs/Kuebler | - | 25,055 | | - |
| Total Mill C | reek Industrial Park | 4,236,070 | 699,144 | | 3,536,926 |
| McGilchris | t | | | | |
| 687000 | Project coordination/support | - | 25,661 | | - |
| 687002 | Design road improvements, 12th to 25th | - | 239,046 | | _ |
| 687004 | McGilchrist-Grant to Oregon Fruit | - | 300,000 | | - |
| 687005 | McGilchrist St SE/12th to 25th | | 76,414 | | |
| Total McGil | christ | 8,828,630 | 641,121 | | 8,187,509 |
| South Wate | erfront | | | | |
| 688000 | Project coordination/support | | 4,834 | | |
| Total South | Waterfront | 1,234,330 | 4,834 | | 1,229,496 |
| Total all pro | jects | \$ 60,541,970 | \$ 15,637,140 | \$ | 44,904,830 |
| | | | | | |

(A Component Unit of the City of Salem, Oregon) Schedule of Revenues, Expenditures, and Changes in Fund Balance Budget and Actual - Salem Convention Center (Proprietary Fund)

| | | Budgete | d Am | ounts | Ac | tual Amounts | |
|--|--------|---------------|------|-------------|----------|----------------|---------------------------|
| | | Original | | Final | (Bu | dgetary Basis) | Variance ¹ |
| Revenues | | | | | | | |
| Sales, fees, licenses, and permits | \$ | 4,055,660 | \$ | 4,055,660 | \$ | 3,416,553 | \$ 639,107 |
| Intergovernmental | | 450,000 | • | 450,000 | • | - | 450,000 |
| Rents | | 2,176,800 | | 2,176,800 | | 1,789,370 | 387,430 |
| Other | | 294,210 | | 294,210 | | 6,538 | 287,672 |
| Total revenues | | 6,976,670 | | 6,976,670 | | 5,212,461 | 1,764,209 |
| Expenditures | | | | | | | |
| Operations | | 5,385,820 | | 5,385,820 | | 4,297,927 | 1,087,893 |
| Contingency | | 897,300 | | 897,300 | | - | 897,300 |
| 5 , | | , | | , | | | • |
| Total expenditures | | 6,283,120 | | 6,283,120 | <u> </u> | 4,297,927 | 1,985,193 |
| Excess (deficiency) of revenues | | | | | | | |
| over expenditures | | 693,550 | | 693,550 | | 914,534 | (220,984) |
| Other financing sources (uses) | | | | | | | |
| Transfers out | | (1,500,000) | | (1,500,000) | | (1,500,000) | - |
| Net change in fund balance | | (806,450) | | (806,450) | | (585,466) | (220,984) |
| Fund balance, beginning of year | | 806,450 | | 806,450 | | 817,953 | (11,503) |
| Fund balance, end of year | \$ | | \$ | <u>-</u> | . | 232,487 | \$ (232,487) |
| Reconciliation to generally accepted acc | ountin | g principles: | | | | | |
| Capital assets | | | | | | 23,489,363 | |
| Net position at end of year | | | | | \$ | 23,721,850 | |

^{1 ()} indicates revenues/expenditures in excess of budget

OTHER INFORMATION

Impact on Overlapping Taxing Districts of Property Tax Levied by Urban Renewal Districts for Fiscal Year 2018-19

Urban renewal areas in Oregon receive revenue through division of property tax. When an urban renewal area has assessed value above a frozen base, the URA receives most of the property tax on the excess value that would have otherwise been paid to the overlapping taxing districts. ORS 457.460(1)(e) requires an annual "analysis of the impact, if any, of carrying out the urban renewal plan on the tax collections for the preceding year for all taxing districts" subject to division of tax. In fiscal year 2018-19, property tax of \$11,773,888 was levied on behalf of the urban renewal districts of the Urban Renewal Agency of the City of Salem. The following table presents each urban renewal area's impact on each overlapping taxing district:

Urban Renewal Plan Area

| | | | | | - | | |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|---------------|--------------|
| Taxing District | Riverfront | N. Gateway | W. Salem | Mill Creek | McGilchrist | S. Waterfront | Total |
| Chemeketa Community College | \$ 165,766 | \$ 153,027 | \$ 51,740 | \$ 42,089 | \$ 33,421 | \$ 12,179 | \$ 458,222 |
| Chemeketa CC bonds after 2001 | - | - | 22,377 | - | - | - | 22,377 |
| Chemeketa Regional Library | 21,664 | 19,999 | 6,762 | 5,501 | 4,368 | 1,592 | 59,886 |
| City of Salem | 1,544,437 | 1,425,750 | 482,057 | 392,147 | 311,383 | 113,471 | 4,269,245 |
| City of Salem bonds after 2001 | - | - | 105,091 | - | - | - | 105,091 |
| Marion County | 801,206 | 739,634 | - | 203,433 | 161,536 | 58,865 | 1,964,674 |
| MC & 4-H Extension Service District | 13,242 | 12,225 | - | 3,362 | 2,670 | 973 | 32,472 |
| Marion Soil & Water | 11,150 | 10,293 | - | 2,831 | 2,248 | 819 | 27,341 |
| Polk County | - | - | 141,803 | - | - | - | 141,803 |
| Polk 4-H/M Garden/Ag/Forest Ext Dist | - | - | 5,998 | - | - | - | 5,998 |
| Polk Soil/Water Conservation Dist | - | - | 4,070 | - | - | - | 4,070 |
| Salem Area Mass Transit | 201,520 | 186,033 | 62,899 | 51,168 | 40,629 | 14,806 | 557,055 |
| Salem-Keizer School Dist | 1,197,359 | 1,105,344 | 373,725 | 304,021 | 241,407 | 87,971 | 3,309,827 |
| Salem-Keizer SD bonds prior to 2001 | 148,233 | 136,842 | 46,267 | 37,638 | 29,886 | 10,891 | 409,757 |
| Salem-Keizer SD bonds after 2001 | - | - | 188,855 | - | - | - | 188,855 |
| Willamette Regional ESD | 78,579 | 72,541 | 24,527 | 19,952 | 15,843 | 5,773 | 217,215 |
| Total | \$4,183,156 | \$3,861,688 | \$1,516,171 | \$1,062,142 | \$ 843,391 | \$ 307,340 | \$11,773,888 |

URBAN RENEWAL AGENCY OF THE CITY OF SALEM, OREGON

Maximum Indebtedness

| | | Borrowing | | | | |
|------------------------------|----------------|--------------------|----------------|--------------|--|--|
| | Maximum | Borrowed to | Capacity | Outstanding | | |
| Urban Renwal District | Indebtedness | Date | Remaining | Debt | | |
| Riverfront/Downtown | \$ 315,000,000 | \$ 105,964,345 | \$ 209,035,655 | \$ 1,470,000 | | |
| Fairview | 6,286,000 | 6,281,615 | 4,385 | - | | |
| North Gateway | 75,000,000 | 71,072,084 | 3,927,917 | - | | |
| West Salem | 31,000,000 | 9,727,425 | 21,272,575 | - | | |
| Mill Creek | 26,000,000 | 14,089,188 | 11,910,812 | 8,631,923 | | |
| McGilchrist | 11,000,000 | 5,600,000 | 5,400,000 | - | | |
| South Waterfront | 24,000,000 | 2,577,000 | 21,423,000 | - | | |
| | | | | \$10,101,923 | | |



CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS 475 Cottage Street NE, Suite 200, Salem, Oregon 97301 (503) 581-7788

INDEPENDENT AUDITOR'S REPORT REQUIRED BY OREGON STATE REGULATIONS

Agency Officials Urban Renewal Agency of the City of Salem, Oregon 555 Liberty Street SE Salem, Oregon 97301

We have audited, in accordance with auditing standards generally accepted in the United States of America, the basic financial statements of the Urban Renewal Agency of the City of Salem, Oregon (a component unit of the City of Salem, Oregon) as of and for the year ended June 30, 2019, and have issued our report thereon dated December 19, 2019.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Agency's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, including the provisions of Oregon Revised Statutes as specified in Oregon Administrative Rules 162-10-000 through 162-10-320 of the Minimum Standards for Audits of Oregon Municipal Corporations, noncompliance with which could have a direct and material effect on the determination of financial statements amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion.

We performed procedures to the extent we considered necessary to address the required comments and disclosures which included, but were not limited to the following:

- Deposit of public funds with financial institutions (ORS Chapter 295).
- Indebtedness limitations, restrictions and repayment.
- Budgets legally required (ORS Chapter 294).
- Insurance and fidelity bonds in force or required by law.
- Programs funded from outside sources.
- Authorized investment of surplus funds (ORS Chapter 294).
- Public contracts and purchasing (ORS Chapters 279A, 279B, 279C).
- Accountability for collecting or receiving money by elected officials no money was collected or received by elected officials.

In connection with our testing nothing came to our attention that caused us to believe the Agency was not in substantial compliance with certain provisions of laws, regulations, contracts, and grants, including the provisions of Oregon Revised Statutes as specified in Oregon Administrative Rules 162-10-000 through 162-10-320 of the Minimum Standards for Audits of Oregon Municipal Corporations.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Agency's internal control over financial reporting to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control.

Restriction on Use

This report is intended solely for the information and use of the Agency Officials and management of the Urban Renewal Agency of the City of Salem, Oregon and the Oregon Secretary of State and is not intended to be and should not be used by anyone other than these parties.

GROVE, MUELLER & SWANK, P.C. CERTIFIED PUBLIC ACCOUNTANTS

Katherine R. Wilson, A Shareholder

December 19, 2019